

Maintenance Products
Vendor: Grainger
Purchasing Cooperative: E and I

Contract Number

CNR-01248

Contract Term

02/01/2010 – 01/31/2020

Contact

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Overview Information

E&I Members will receive Net pricing on the Core Market basket of 1000 items (Top 100 Items in Top 10 Categories), Lamp Program (GE Lighting) and Ballast program (including Advance). This Agreement also features Category Discount Programs for 30 Key categories.

All Members qualify for the **Standard Member Program** which gives them access to the discount Programs described above as well as an additional Hot List of up to 500 high volume or key use items that meet their individual needs.

Members then have the option to 'Upgrade' their purchasing power by electing to enroll in the Grainger **Consolidated Member Program**. The Consolidated Member Program provides the '**Greatest Overall Value**' for **E&I members** and includes all benefits contained in the "Standard Member Program" as well as greatly enhanced Market Basket pricing and Category discounting, an expanded Hot List Program (up to 1000 additional items), Sustainable Jan/San and Safety/Security Market Baskets, an Incremental Growth Financial Incentive and an E&I Member exclusive E-Commerce Financial Incentive.

The Contract Pricing & Discounts for the goods and/or services (including services at no charge) shall be applicable to all purchases made under this Agreement. One Grainger General Catalog price change is allowed quarterly.

The net pricing on all items in the following Customer Specific Price (CSP) Schedules are held firm for each Contract Year (February 1 to January 31) and can only be changed upon mutual agreement of both parties once per year and the agreed upon pricing will become effective on the Contract Anniversary Date, February 1st of each contract year.

PLEASE NOTE: Due to the volatility in the Lighting Industry, CSP Schedule Net Pricing for GE Lighting within the GE Lamp Program, GE products in the 1000 item

market basket and/or in Member Specific 'hot lists' is held firm and can only be adjusted every 6 months based on Contract Anniversary Date.

[Price Schedule 1](#) - 1000 Item Core Market Basket Program

[Price Schedule 2](#) - GE Lamp Program

[Price Schedule 3](#) - Advance Ballast Program

[Price Schedule 4](#) - Sustainability Program (*Consolidated Program Only*)

[Price Schedule 6](#) - Campus Safety and Security Market Basket (*Consolidated Program Only*)

Member Hot List - Specific list for each Member

Any additional Price Schedules agreed to by the Member and Grainger

Key Category Discount Program:

Standard Member Program		Consolidated Member Program	
Product Category	Discount	Product Category	Discount
Air Filters	45%	Air Filters	45%
Cleaning	23%	Cleaning	25%
Motors	28%	Motors	28%
Hand Tools	15%	Hand Tools	18%
Power Tools	15%	Power Tools	18%
HVAC & Refrigeration	15%	HVAC & Refrigeration	20%
		Safety	25%
		Lightning	25%
		Plumbing	20%

Complete Category Discount Program:

E&I Member Category	Standard Program Discount	Consolidated Program Discount
Air Filters	45%	45%
Adhesives, Sealants, Tapes	10%	10%
Cleaning Equipment &Supplies	23%	25%
Electrical Supplies	10%	10%
Fasteners	10%	10%
Fleet and Vehicle Maintenance	10%	10%
Furniture, Hospitality and Food Service	10%	10%
Hand Tools	15%	18%
Hardware	10%	10%
HVAC & Refrigeration	15%	20%
Hydraulics	10%	10%
Lab Supplies	10%	10%
Lighting	10%	20%
Lubrication	10%	10%
Machining	10%	10%
Material Handling	10%	10%
Motors	28%	28%
Office Supplies	10%	10%
Outdoor Equipment	10%	10%
Paint Equipment & Supplies	10%	10%
Plumbing	10%	20%
Pneumatics	10%	10%
Power Tools	15%	18%
Pumps	10%	10%
Raw Materials	10%	10%
Reference & Learning Supplies	10%	10%
Safety	10%	25%
Security	10%	10%
Test Instruments	10%	10%
Welding	10%	10%