

NEW 2020 CONTRACT



The MRO Products You Need, When You Need Them

Grainger is the industry leader in providing one source for all maintenance, repair, and operation (MRO) needs, offering more than 1.7 million products in over 32 MRO categories.

With over 1.3 billion in U.S. inventory, 14 distribution centers, and 250 U.S. branch locations, Grainger ensures E&I members have the products they need, when they need them, with local dedicated support from an expert team of account reps and a specialized E&I customer service team.

This contract features significant benefits and tailored solutions for K-12 and higher ed that stem from Grainger and E&I's 25+ year relationship. E&I members receive unprecedented value, with exceptional pricing and discounts, incentive programs, hot lists, and much more.

Contract Highlights:

- Pricing offer to exact match market basket items & superior category discounts across Grainger's entire catalog
- Customized hot list specific for each member institution
- More than 560 Grainger account reps to help members meet their individual needs
- Specialized E&I customer service team for dedicated support
- Incentives & discounts shaped by the individual member
- Quantified cost reduction and analysis
- Insight & support to prepare for emergencies & meet safety requirements
- Distributor Alliance Program to help meet supplier diversity requirements
- Sustainable product offerings to help maintain facilities in eco-conscious ways

For more information, visit our website at https://www.eandi.org/contracts/grainger-mro/ or contact your Member Relations Representative or David Ott, Portfolio Support Executive, Facilities, at <a href="mailto:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:dotto.eachgo:





Contract Details

Contract Effective Dates: 1/1/2020 – 12/31/2024

Prices/Discounts: Visit https://www.eandi.org/contracts/grainger-mro/ for pricing information.

Payment Terms: 2% 10, Net 30 (state-specific terms may apply).

No minimum order.

Credit Cards Accepted: Mastercard, Visa, American Express

Place Orders With: Online via Grainger.com

Via any connected e-commerce platform

Phone: 1.800.472.4643

Shipping/Delivery Terms: Next day delivery, in most cases. Drop shipped items quoted as per the

manufacturer.

Installation Info: Some third-party installers may be available upon request. Cost of installation is

negotiated between member and installer.

Warranty: Grainger warrants products against defects in materials and workmanship under

normal use for a period of one (1) year after the date of purchase from Grainger, unless otherwise stated. Provided that Grainger accepts the product for return during the Limited Warranty Period, Grainger may, at its option, repair, replace, or refund the amount paid by the customer. Customer must return the product to the appropriate Grainger branch or authorized service location as designated by Grainger, shipping costs prepaid. Grainger's repair, replacement, or refund of amounts paid by the customer for the product shall be the customer's sole and

exclusive remedy.

Return Policy: Returns for Grainger products must be made within one (1) year from the date

of purchase, unless otherwise indicated. Returned product must be in original packaging, unused, undamaged, and in saleable condition. Grainger will either replace the product or issue a credit for the purchase price. Returns of nongeneral catalog items may be subject to a restocking charge (credited for less

than full purchase price) up to 35% or more of the sale price.

To process a return or a claim for a damaged product, contact:

Grainger Customer Care Phone: 1.800.472.4643

Incentive Programs: Visit https://www.eandi.org/contracts/grainger-mro/ for information.

Request Literature: Contact David Ott, Portfolio Support Executive, Facilities

Email: dott@eandi.org

Federal ID Number: 36-1150280

Contract Number: CNR-01496

RFP Number: Competitive Solicitation RFP #683484





Note: When placing orders, please identify yourself as an E&I member. All pricing and contract terms are strictly confidential and recipients are not authorized to disclose such information to competing suppliers or use it in negotiations with existing or potential suppliers.