



SOLE SOURCE CERTIFICATE AND POSTING NOTICE

A sole source procurement is when you make a request to purchase product(s) and/or service(s) without competition when competition is otherwise required. This means that product/service is unique and that the supplier is the only supplier that can provide the product or service. In accordance with the authority granted under applicable Florida law and UCF Regulation 7.130, the following documentation is submitted in support of this request.

The purchase requisition can be entered into UCF Financials at any point during the process set forth herein; however, doing so does not ensure approval of the sole source.

The completed sole source must be approved in the following order. **Please be sure to obtain all required signatures before submitting the form to Procurement Services.**

- PI/Researcher/Director/Chair
- President/Vice President/Dean
- Procurement Specialist
- Procurement Services Associate Director
- Assistant Vice President for Tax, Payables & Procurement, who will review and provide a recommendation to approve or disapprove the sole source to:
- Chief Financial Officer, who will either directly approve or disapprove the sole source, or forward it to the Provost and Executive Vice President for goods/services related to academia for input prior to making the final decision.

Contingent upon the approval of all the officers/individuals listed, the sole source shall be posted on the UCF Procurement Services website for seventy-two (72) business hours. Upon expiration of said posting period, Procurement Services will process a purchase order upon receipt of the requisition.

Once the completed sole source is received, Procurement Services reviews the documentation provided and determines whether the sole source is valid or if there are additional suppliers that may be able to provide the requested product or service. The sole source review and approval process varies based on the nature of the product/service being requested and the information provided in the requestor's justification, among other factors, so please keep this in mind when submitting the form.

The usual bidding process shall be conducted if sole source approval is not granted.

PART I: DEPARTMENT AND SUPPLIER INFORMATION

Department Name: COM CSSC

Contact & Phone: Rhonda 407-266-1153

Purchase Request No.: 493415

Product/Service Cost: \$91,980.00

Company Name: Fujifilm Sonosite

Email: ronda.schwartz@fujifilm.com

Contact Person: Ronda Schwartz

Title: Sales Rep

Product and/or Service: Sonosite Px Ultrasound System

Telephone: 2155146243

Facsimile: N/A

Address: 21919 30th Drive, SE

City: Bothell

State and Zip: WA, 98021

PART II: SOLE SOURCE JUSTIFICATION (see pages 4-5)

Only justifications submitted on this form and in the below format will be reviewed for approval. All of the below listed points MUST be fully answered on the following pages and any additional attached pages as needed. Failure to submit justification as outlined in the format below will result in the form being returned without review.

1. Describe the product(s) and/or service(s) and anticipated use thereof in layman's language.
2. State in detail why only this and no other product(s)/service(s) will satisfy the department's requirements.
3. State why the product(s) and/or service(s) are available from only one source and how that determination was made. Explain the research conducted to support this claim.
4. Provide an explanation to support the belief that the price is fair and reasonable.

PART III: SOLE SOURCE CERTIFICATIONS

- A. In my professional opinion, this is the only product or service that can reasonably meet my requirement(s)/specification(s), and this is the only supplier who can provide the product or service. I further certify that the information contained herein is true and correct to the best of my knowledge and belief and would withstand any audit or supplier protest.
- B. I, the undersigned, certify that I and/or the user do not have a financial interest in the above named supplier or contractor, and that I am unaware of any conflict of interest related to this purchase.

Analia Castiglioni, MD
Digitally signed by Analia Castiglioni, MD
Date: 2021.07.28 15:35:35 -04'00'

Dr. Analia Castiglioni / Director

Signature

Printed Name and Title (PI/Researcher/Director/Chair)

Date

I, the undersigned, hereby concur with the above justification and authorize the acquisition of the above product(s) and/or service(s) on a sole source basis.

Deborah C. German
Digitally signed by Deborah C. German
Date: 2021.08.01 20:13:52 -04'00'

Dr. Deborah German / Dean

Signature

Printed Name and Title (President/Vice President/Dean)

Date

(Delegations not allowed; emails from absent approvers are acceptable)

I, the undersigned, hereby concur with the above justification and support a sole source approval for the above product(s) and/or service(s).

Signature

Printed Name and Title (Procurement Specialist)

Date

I, the undersigned, hereby concur with the above justification and support the acquisition of the above product(s) and/or service(s) on a sole source basis.

Signature

**Printed Name and Title
(Procurement Services Associate Director)**

Date

I, the undersigned, hereby concur with the above justification and authorize the acquisition of the above product(s) and/or service(s) on a sole source basis.

Signature

**Printed Name and Title
(Asst. Vice President for Tax, Payables & Procurement)**

Date

I, the undersigned, hereby concur with the above justification and authorize the acquisition of the above product(s) and/or service(s) on a sole source basis.

Signature

Printed Name and Title (Chief Financial Officer)

Date

POSTING NOTICE

Date/Time Posted

Posting End Date

UCF Control No.

Procurement Specialist

SOLE SOURCE JUSTIFICATION

Please answer the questions below and attach additional documentation if needed.

1. Describe the product(s) and/or service(s) and anticipated use thereof in layman's language.

Our MED ED program provides preferred configurations, ideal for use in training environments, to medical education, residency/fellowship and simulation centers. All systems and transducers in the MED ED program are backed by our industry-leading 5-year warranty, giving you piece of mind from knowing you'll receive dedicated support from the global leader in point-of-care ultrasound.

Sonosite PX point-of-care ultrasound system has been designed around every detail and demand of its users. With advanced image clarity aided by a new family of transducers and proprietary speckle reduction technology, it gives clinicians an unparalleled level of confidence for diagnostic and procedural applications. The user interface combines touch panel and physical buttons, for most-used functions, to

help clinicians improve efficiency, while its adaptable horizontal to vertical work surface positions allow for ideal bedside ergonomics and optimal access to patients.

Sonosite PX includes a comprehensive set of imaging modes, measurement and calculation packages and workflow features. These include:

- 2D (B-Mode) imaging with SonoMB Multi Beam Technology improves contrast resolution; tissue differentiation of small structures and enhances border delineation
- Color Velocity and Power Doppler imaging provides highly sensitive, simultaneous blood flow analysis on all transducers during a clinical procedure.
- PW Doppler and CW Doppler for assessment of quantitative blood flow in Duplex imaging
- M-Mode with timing sensitivity in order to evaluate fast moving objects
- Auto Gain with SonoADAPT Tissue Optimization Technology provides on demand adaptive manipulation of multiple imaging parameters to reduce manual time consuming system adjustments

2. State in detail why only this and no other product(s)/service(s) will satisfy the department's requirements.

The ultrasound equipment currently owned by UCF COM has aged beyond its anticipated life span. Staying up to date with ultrasound technology and equipment is critical for the mission of CSSC and the COM. We are currently in the process of replacing 2 of our our current ultrasound machines. New systems will significantly increase the value and quality of our medical student education.

The decision to replace our current aged Sonosite (visible wear and tear after 10 years of use) with 2 equivalent units from the same manufacturer is based on the fact that Sonosite equipment is part of current equipment, pamphlets/manuals/educational materials already incorporate this item/equipment. In addition, Sonosite equipment is used outside of UCF COM (UCF Health), students will already be familiar with the equipment.

Despite the COM owning ultrasound units from other manufacturers, our Ultrasound curricular goal is being consistent with the equipment use for training of our students and doctors. This Sonosite purchase does not create any new changes in our students learning of use of the ultrasound equipment.

SOLE SOURCE JUSTIFICATION

3. State why the product(s) and/or service(s) are available from only one source and how that determination was made. Explain the research conducted to support this claim.

Competitor quotes of ultrasound venues were obtained from available manufacturers on the market and their features carefully compared to Sonosite Px Ultrasound System.

Despite our initial interest in replacing our old Sonosite with a Sonosite products, we still completed a careful analysis and considered alternative competitors. Alternative products were considered inferior based on specific features and COM curricular needs.

4. Provide an explanation to support the belief that the price is fair and reasonable.

Detailed review of available products on the market and representative quotes obtained, careful consideration of Sonosite Px Ultrasound System features (and how they meet UCFCOM's needs) and keeping in mind additional offerings, the price is believed to be fair and reasonable.



SOLE SOURCE CERTIFICATE AND POSTING NOTICE

A sole source procurement is when you make a request to purchase product(s) and/or service(s) without competition when competition is otherwise required. This means that product/service is unique and that the supplier is the only supplier that can provide the product or service. In accordance with the authority granted under applicable Florida law and UCF Regulation 7.130, the following documentation is submitted in support of this request.

The purchase requisition can be entered into UCF Financials at any point during the process set forth herein; however, doing so does not ensure approval of the sole source.

The completed sole source must be approved in the following order. **Please be sure to obtain all required signatures before submitting the form to Procurement Services.**

- PI/Researcher/Director/Chair
- President/Vice President/Dean
- Procurement Specialist
- Procurement Services Associate Director
- Assistant Vice President for Tax, Payables & Procurement, who will review and provide a recommendation to approve or disapprove the sole source to:
- Chief Financial Officer, who will either directly approve or disapprove the sole source, or forward it to the Provost and Executive Vice President for goods/services related to academia for input prior to making the final decision.

Contingent upon the approval of all the officers/individuals listed, the sole source shall be posted on the UCF Procurement Services website for seventy-two (72) business hours. Upon expiration of said posting period, Procurement Services will process a purchase order upon receipt of the requisition.

Once the completed sole source is received, Procurement Services reviews the documentation provided and determines whether the sole source is valid or if there are additional suppliers that may be able to provide the requested product or service. The sole source review and approval process varies based on the nature of the product/service being requested and the information provided in the requestor's justification, among other factors, so please keep this in mind when submitting the form.

The usual bidding process shall be conducted if sole source approval is not granted.

PART I: DEPARTMENT AND SUPPLIER INFORMATION

Department Name: COM CSSC

Contact & Phone: Rhonda 407-266-1153

Purchase Request No.: 493415

Product/Service Cost: \$91,980.00

Company Name: Fujifilm Sonosite

Email: ronda.schwartz@fujifilm.com

Contact Person: Ronda Schwartz

Title: Sales Rep

Product and/or Service: Sonosite Px Ultrasound System

Telephone: 2155146243

Facsimile: N/A

Address: 21919 30th Drive, SE

City: Bothell

State and Zip: WA, 98021

PART II: SOLE SOURCE JUSTIFICATION (see pages 4-5)

Only justifications submitted on this form and in the below format will be reviewed for approval. All of the below listed points MUST be fully answered on the following pages and any additional attached pages as needed. Failure to submit justification as outlined in the format below will result in the form being returned without review.

1. Describe the product(s) and/or service(s) and anticipated use thereof in layman's language.
2. State in detail why only this and no other product(s)/service(s) will satisfy the department's requirements.
3. State why the product(s) and/or service(s) are available from only one source and how that determination was made. Explain the research conducted to support this claim.
4. Provide an explanation to support the belief that the price is fair and reasonable.

PART III: SOLE SOURCE CERTIFICATIONS

- A. In my professional opinion, this is the only product or service that can reasonably meet my requirement(s)/specification(s), and this is the only supplier who can provide the product or service. I further certify that the information contained herein is true and correct to the best of my knowledge and belief and would withstand any audit or supplier protest.
- B. I, the undersigned, certify that I and/or the user do not have a financial interest in the above named supplier or contractor, and that I am unaware of any conflict of interest related to this purchase.

Analia Castiglioni, MD
Digitally signed by Analia Castiglioni, MD
Date: 2021.07.28 15:35:35 -04'00'

Dr. Analia Castiglioni / Director

Signature

Printed Name and Title (PI/Researcher/Director/Chair)

Date

I, the undersigned, hereby concur with the above justification and authorize the acquisition of the above product(s) and/or service(s) on a sole source basis.

Deborah C. German
Digitally signed by Deborah C. German
Date: 2021.08.01 20:13:52 -04'00'

Dr. Deborah German / Dean

Signature

Printed Name and Title (President/Vice President/Dean)

Date

(Delegations not allowed; emails from absent approvers are acceptable)

I, the undersigned, hereby concur with the above justification and support a sole source approval for the above product(s) and/or service(s).

See email approval attached

Signature _____ **Printed Name and Title (Procurement Specialist)** _____ **Date** _____

I, the undersigned, hereby concur with the above justification and support the acquisition of the above product(s) and/or service(s) on a sole source basis.

See email approval attached

Signature _____ **Printed Name and Title (Procurement Services Associate Director)** _____ **Date** _____

I, the undersigned, hereby concur with the above justification and authorize the acquisition of the above product(s) and/or service(s) on a sole source basis.

See email approval attached

Signature _____ **Printed Name and Title (Asst. Vice President for Tax, Payables & Procurement)** _____ **Date** _____

I, the undersigned, hereby concur with the above justification and authorize the acquisition of the above product(s) and/or service(s) on a sole source basis.

See email approval attached

Signature _____ **Printed Name and Title (Chief Financial Officer)** _____ **Date** _____

POSTING NOTICE

9/20/21 / 5:00pm
Date/Time Posted

9/23/21
Posting End Date

2203
UCF Control No.

Trinh Nguyen
Procurement Specialist

SOLE SOURCE JUSTIFICATION

Please answer the questions below and attach additional documentation if needed.

1. Describe the product(s) and/or service(s) and anticipated use thereof in layman's language.

Our MED ED program provides preferred configurations, ideal for use in training environments, to medical education, residency/fellowship and simulation centers. All systems and transducers in the MED ED program are backed by our industry-leading 5-year warranty, giving you piece of mind from knowing you'll receive dedicated support from the global leader in point-of-care ultrasound.

Sonosite PX point-of-care ultrasound system has been designed around every detail and demand of its users. With advanced image clarity aided by a new family of transducers and proprietary speckle reduction technology, it gives clinicians an unparalleled level of confidence for diagnostic and procedural applications. The user interface combines touch panel and physical buttons, for most-used functions, to

help clinicians improve efficiency, while its adaptable horizontal to vertical work surface positions allow for ideal bedside ergonomics and optimal access to patients.

Sonosite PX includes a comprehensive set of imaging modes, measurement and calculation packages and workflow features. These include:

- 2D (B-Mode) imaging with SonoMB Multi Beam Technology improves contrast resolution; tissue differentiation of small structures and enhances border delineation
- Color Velocity and Power Doppler imaging provides highly sensitive, simultaneous blood flow analysis on all transducers during a clinical procedure.
- PW Doppler and CW Doppler for assessment of quantitative blood flow in Duplex imaging
- M-Mode with timing sensitivity in order to evaluate fast moving objects
- Auto Gain with SonoADAPT Tissue Optimization Technology provides on demand adaptive manipulation of multiple imaging parameters to reduce manual time consuming system adjustments

2. State in detail why only this and no other product(s)/service(s) will satisfy the department's requirements.

The ultrasound equipment currently owned by UCF COM has aged beyond its anticipated life span. Staying up to date with ultrasound technology and equipment is critical for the mission of CSSC and the COM. We are currently in the process of replacing 2 of our our current ultrasound machines. New systems will significantly increase the value and quality of our medical student education.

The decision to replace our current aged Sonosite (visible wear and tear after 10 years of use) with 2 equivalent units from the same manufacturer is based on the fact that Sonosite equipment is part of current equipment, pamphlets/manuals/educational materials already incorporate this item/equipment. In addition, Sonosite equipment is used outside of UCF COM (UCF Health), students will already be familiar with the equipment.

Despite the COM owning ultrasound units from other manufacturers, our Ultrasound curricular goal is being consistent with the equipment use for training of our students and doctors. This Sonosite purchase does not create any new changes in our students learning of use of the ultrasound equipment.

SOLE SOURCE JUSTIFICATION

3. State why the product(s) and/or service(s) are available from only one source and how that determination was made. Explain the research conducted to support this claim.

Competitor quotes of ultrasound venues were obtained from available manufacturers on the market and their features carefully compared to Sonosite Px Ultrasound System.

Despite our initial interest in replacing our old Sonosite with a Sonosite products, we still completed a careful analysis and considered alternative competitors. Alternative products were considered inferior based on specific features and COM curricular needs.

Additional analysis of equivalent products on the market included:

- All 3 systems can include evaluation to the same body structures.
- Kai Xin system: we have no experience with this product. Have not seen it used frequently in the educational or point of care settings and for this reason cannot evaluate further. Additionally, It does not appear to be a well known leading company in point of care Ultrasound which is important for our program.
- The other systems considered are all in similar range of abilities to capture Images. The Sonosite PX is the newer of the systems. The Sonosite user interface is the more user friendly of them and it additionally includes a Learning academy. The Learn platform includes a suite of videos that can serve as introductory instructional videos to students and learners. With these features and competitive pricing it seemed like the better option.

4. Provide an explanation to support the belief that the price is fair and reasonable.

Detailed review of available products on the market and representative quotes obtained, careful consideration of Sonosite Px Ultrasound System features (and how they meet UCFCOM's needs) and keeping in mind additional offerings, the price is believed to be fair and reasonable.

From: [Gerald Hector](#)
To: [Joel Levenson](#)
Cc: [Brian Sargent](#); [Trinh Nguyen](#)
Subject: RE: REQ 493415 - Sonosite PX Ultrasound System L25553 - \$91,990.00
Date: Monday, September 20, 2021 2:43:55 PM

Joel:

I approve.

Regards,

Gerald L. Hector
Senior Vice President
Administration and Finance
4365 Andromeda Loop N, MH 384
Orlando, FL 32816
Office: (407)823-1063
Email: gerald.hector@ucf.edu

From: Joel Levenson <Joel.Levenson@ucf.edu>
Sent: Monday, September 20, 2021 1:14 PM
To: Gerald Hector <Gerald.Hector@ucf.edu>
Cc: Brian Sargent <Brian.Sargent@ucf.edu>; Trinh Nguyen <Trinh.Nguyen@ucf.edu>
Subject: RE: REQ 493415 - Sonosite PX Ultrasound System L25553 - \$91,990.00

Gerald - Just following up on this one.

From: Joel Levenson
Sent: Monday, September 13, 2021 1:49 PM
To: Gerald Hector <Gerald.Hector@ucf.edu>
Cc: Brian Sargent <Brian.Sargent@ucf.edu>; Trinh Nguyen <Trinh.Nguyen@ucf.edu>
Subject: FW: REQ 493415 - Sonosite PX Ultrasound System L25553 - \$91,990.00

Gerald,

I support this sole source, as the machine is what is used in the curriculum for students now and noted the superior rating of the product and additional warranty provided by the manufacturer.

If you approve, reply all indicating as such, or feel free to give me a call to discuss further.

Thank you,

From: Brian Sargent <Brian.Sargent@ucf.edu>

Sent: Monday, September 13, 2021 12:29 PM

To: Joel Levenson <Joel.Levenson@ucf.edu>

Cc: Trinh Nguyen <Trinh.Nguyen@ucf.edu>

Subject: FW: REQ 493415 - Sonosite PX Ultrasound System L25553 - \$91,990.00

Hi Joel,

I approve this sole source to for a Sonosite Ultrasound system sold by Fujifilm. Please approve/disapprove.

This system will be used in a teaching capacity at the COM. The reasoning for sole source to this particular system is that the same ultrasound is being used at UCF Health and in clinical practice, so the COM needs to procure the same equipment to mirror what's in use for their curricula.

Regards,

Brian

From: Trinh Nguyen <Trinh.Nguyen@ucf.edu>

Sent: Thursday, September 9, 2021 4:12 PM

To: Brian Sargent <Brian.Sargent@ucf.edu>

Subject: FW: REQ 493415 - Sonosite PX Ultrasound System L25553 - \$91,990.00

Hi Brian,

I have reviewed the attached Sole Source with additional information provided by the department and can support it with the below reasoning. Can you please review to see if you agree or not?

Dept: COM

Vendor: Fujifilm Sonosite

Amount: \$91,980.00

Product: Sonosite Px Ultrasound System

Requirement: The department wants to procure 2 new Sonosite Px Ultrasound System to replace their current end-of-life machines that are used for curriculum purposes. The curriculum is required to train students on the same equipment that are used in clinical practice.

Research Conducted: Although there are other ultrasounds in the marketplace, the Sonosite ultrasound is currently being used at UCF Health and in clinical practice, so COM needs to procure the same equipment to mirror what's in use for their curricula. Procuring any other equipment will create disruption in the teaching and students learning.

The department did conduct an analysis of available products in the marketplace and noted that the

Sonosite was superior to others. The Sonosite includes an online library module that's a benefit to their training that other equipment doesn't have. Also, the Sonosite has a longer warranty than other equipment.

Support for Price is Fair and Reasonable:

The price is believed to be fair and reasonable due the detailed review and analysis of available products on the market. The department included a letter from Fujifilm Sonosite stating that they are the sole source manufacturer and direct distributor for the Sonosite point-of-care ultrasound equipment in the U.S. Therefore, no re-seller or third-party distributor will be able to offer a lower price on the Sonosite equipment.

GovSpend: Fujifilm is the sole source manufacturer for the Sonosite Px Ultrasound System. And the price offered to UCF is in line with what other institutions are paying for the equipment.

SEARCH ITEMS ▾ RESET ALL SAVE & ALERT EXPORT ⋮

Med Ed Core II (8) × L25553 Sonosite PX Ultrasound System (1) × SEARCH

RESULTS Sort By: Issue Date Relevance HIDE RESULTS

Purchases	Agencies	Agency Contacts	Companies	Analytics				
8	5		2	\$413,910				
<input type="checkbox"/>	DATE ▾	AGENCY NAME	COMPANY NAME	DESCRIPTION	QUANTITY	UNIT PRICE	TOTAL PRICE	LAST VIEW
<input type="checkbox"/>	06/11/2021	County of Los Angeles, California	Fujifilm Sonosite Inc	SONOSITE PX ULTRASOUND SYSTEM, MED ED - CORE II...	2	\$45,990	\$91,980	
<input type="checkbox"/>	05/11/2021	Louisiana State University Health...	Fujifilm Sonosite Inc	Part # L25553 - Sonosite PX Ultrasound System, MED...	1	\$45,990	\$45,990	
<input type="checkbox"/>	01/26/2021	The University of South Dakota,...	Fujifilm Sonosite Inc	FUJIFILM Sonosite PX Ultrasound System, MED...	1	\$45,990	\$45,990	
<input type="checkbox"/>	01/21/2021	University of Virginia, Virginia	Fujifilm Sonosite Inc	Sonosite PX Ultrasound System, MED ED - Core II	1	\$45,990	\$45,990	

<input type="checkbox"/>	01/20/2021	University of Virginia, Virginia	Fujifilm Sonosite Inc	Sonosite PX Ultrasound System, MED ED - Core II	1	\$45,990	\$45,990
<input type="checkbox"/>	01/20/2021	University of Virginia, Virginia	Fujifilm Sonosite Inc	Sonosite PX Ultrasound System, MED ED - Core II	1	\$45,990	\$45,990
<input type="checkbox"/>	09/22/2020	University of South Florida, Florida	Fujifilm Sonosite Inc	I2553; SONOSITE PX ULTRASOUND SYSTEM, MED...	1	\$45,990	\$45,990
<input type="checkbox"/>	09/08/2020	University of South Florida, Florida	Fujifilm Visualsonics	I2553; SONOSITE PX ULTRASOUND SYSTEM, MED...	1	\$45,990	\$45,990

View 10 20 50 **100** 250 Showing 1-8 of 8

Thanks,
Trinh

From: Rhonda Anderson-Robinson <Rhonda.Anderson-Robinson@ucf.edu>
Sent: Tuesday, August 10, 2021 4:14 PM
To: Trinh Nguyen <Trinh.Nguyen@ucf.edu>
Cc: Gerald Cozier <Gerald.Cozier@ucf.edu>; Ellaine Leodones <Ellaine.Leodones@ucf.edu>; Ury Hernandez <Ury.Hernandez@ucf.edu>; Christopher Orengo <chris.orengo@ucf.edu>
Subject: RE: REQ 493415 - Sonosite PX Ultrasound System L25553 - \$91,990.00

Hello Trinh,

Please see the revised Sole Source Certificate submitted by Dr. Castiglioni, Assistant Dean, Clinical Skills and Simulation Center

Thank you

Rhonda Anderson-Robinson, M.A.
 Coordinator, Clinical Skills and Simulation Center
 UCF College of Medicine 407-266-1153



Please note: Florida has a very broad open records law (F. S. 119). E-mails may be subject to public disclosure.

From: Trinh Nguyen
Sent: Monday, August 9, 2021 11:24 AM

To: Rhonda Anderson-Robinson <Rhonda.Anderson-Robinson@ucf.edu>
Cc: Gerald Cozier <Gerald.Cozier@ucf.edu>; Ellaine Leodones <Ellaine.Leodones@ucf.edu>; Ury Hernandez <Ury.Hernandez@ucf.edu>; Christopher Orengo <chris.orengo@ucf.edu>
Subject: RE: REQ 493415 - Sonosite PX Ultrasound System L25553 - \$91,990.00

Good morning Rhonda,

I'm still reviewing the Sole Source and need additional information for my review. Can you please ask the PI that in the analysis of the equipment from alternative competitors (GE Health, Mindray, and Kai Xin), what features that these other suppliers cannot offer that only the Sonosite can provide to consider them as inferior products.

Thank you,
Trinh

From: Rhonda Anderson-Robinson <Rhonda.Anderson-Robinson@ucf.edu>
Sent: Monday, August 9, 2021 10:20 AM
To: Trinh Nguyen <Trinh.Nguyen@ucf.edu>
Cc: Gerald Cozier <Gerald.Cozier@ucf.edu>; Ellaine Leodones <Ellaine.Leodones@ucf.edu>; Ury Hernandez <Ury.Hernandez@ucf.edu>; Christopher Orengo <chris.orengo@ucf.edu>
Subject: RE: REQ 493415 - Sonosite PX Ultrasound System L25553 - \$91,990.00

Good Morning Trinh,

Any update on the PO for this requisition?

Thank you

Rhonda Anderson-Robinson, M.A.
Coordinator, Clinical Skills and Simulation Center
UCF College of Medicine 407-266-1153



Please note: Florida has a very broad open records law (F. S. 119). E-mails may be subject to public disclosure.

From: Ury Hernandez
Sent: Monday, August 2, 2021 3:33 PM
To: Trinh Nguyen <Trinh.Nguyen@ucf.edu>
Cc: Gerald Cozier <Gerald.Cozier@ucf.edu>; Ellaine Leodones <Ellaine.Leodones@ucf.edu>; Rhonda Anderson-Robinson <Rhonda.Anderson-Robinson@ucf.edu>
Subject: REQ 493415 - Sonosite PX Ultrasound System L25553 - \$91,990.00

Importance: High

Good afternoon Trinh,

The department is submitting a Sole-Source-Certificate request on the Sonosite PX Ultrasound System purchase under REQ 493415. Please see attachment for your review.

If you have any questions, please don't hesitate to contact me.

Thanks,

Ury Hernandez

Accountant II

University of Central Florida

College of Medicine

6850 Lake Nona Blvd. | Orlando, FL 32827 - 7408

Ph: (407) 266-1267 | Fax : (407) 266-1289

FUJIFILM Sonosite, Inc.
21919 30th Dr. SE
Bothell, WA
98021-3904
USA

Tel: 1.425.951.1200
Fax: 1.425.951.1201
www.sonosite.com

July 13, 2021

University of Central Florida College of Medicine
6850 Lake Nona Blvd.
Orlando, FL 32827
United States

Dear Rhonda,

Thank you for your interest in FUJIFILM Sonosite (FFSS) and our point-of-care ultrasound solutions.

FFSS is the sole source manufacturer and direct distributor for new Sonosite point-of-care ultrasound equipment in the U.S. Therefore, no re-seller or third party distributor will be able to offer a lower price on new Sonosite equipment.

Sonosite PX was designed to provide innovative solutions to customers at the point-of-care in their diverse clinical settings with our most advanced image clarity, improved workflow efficiency, and adaptability to assist them in improving patient outcomes by providing diagnostic confidence.

Sonosite PX offers:

Workflow Efficiency: Its streamlined user interface improves workflow, allowing clinicians to find controls quickly with fewer touches. Exam types are optimized with most-needed annotations and calculations.

Adaptable Positioning: Adaptable horizontal to vertical work surface allows clinicians to adjust Sonosite PX for optimal bedside ergonomics and bring it closer to the bedside.

Advanced Image Clarity: Sonosite PX delivers the most advanced image clarity Sonosite has ever offered, aided by a new family of transducers, proprietary speckle reduction technology, and improved color performance.

Touch and Physical Controls: Intuitive touch panel and physical buttons for quick access to the most-used controls. Unique, raised buttons allow clinicians to make adjustments via feel. Sonosite PX can be operated with gloves and a sterile drape.

Closer Access: The low-profile wheelbase fits under most beds for closer access, especially important while operating the system across the bed. Front and side levers simplify height adjustments.

Integrated Medical Informatics: Complete worksheets at the bedside. Sonosite Synchronicity™ workflow manager supports seamless credentialing, quality

assurance, and billing. Compile data from all connected point-of-care ultrasound systems into a central location.

Education at Your Fingertips: Sonosite is dedicated to clinician education. More than 150 scan-along education tutorials are onboard for diagnosis, procedures, pathology, and system and transducer use.

Guide Needles Precisely: Auto SNP (Steep Needle Profiling) helps in-plane needle visualization from multiple angles with one system interaction. The clinician simply advances the needle at the angle optimal to reach the target.

Assurance with Data Security: Sonosite PX includes robust security features to keep patient information safe and networks secure. The system meets FIPS199, FIPS200, and NIST 800-53.

Durability and Reliability: Sonosite PX and Sonosite manufactured transducers are designed to operate safely after a one-meter fall onto a hard surface. The Sonosite PX has an edge-to-edge sealed control panel and is IP22 rated, protecting it against liquid ingress and our transducers are designed to meet, and are tested to, IPX7 ratings, and can be immersed in up to 1m of water, resisting water ingress of harmful quantities.

Comprehensive 5-year warranty: Sonosite PX including Sonosite manufactured transducers are backed by our standard 5-year warranty. Sonosite PX requires no preventive maintenance; there are no internal adjustments or alignments that require periodic testing or calibration.

I have attached the complete Sonosite PX product brochure for your review. Please let me know how I can be of further assistance to you, or provide additional information regarding Sonosite point-of-care solutions or Sonosite PX.

Thank you for your time and consideration.

Best regards,
Ronda

Ronda Schwartz RT (M) RDMS
Inside Sales
FUJIFILM SonoSite, Inc
ronda.schwartz@fujifilm.com
FFSSInsideSales@fujifilm.com
www.sonosite.com
215-514-6243 mobile
425.951.1455 fax

A GLOBAL LEADER IN ULTRASOUND SYSTEMS

PROPOSAL FOR:
UCF COLLEGE OF MEDICINE

PREPARED BY:
Andrew Parrish
Jul 16, 2021



Z.One PRO



ME8



TE7



M9

Proposal Summary

Proposal Date: Jul 16, 2021
Proposal Number: Q-70055
Proposal Exp. Date: Sep 17, 2021
Sales Rep: Andrew Parrish
Proposal For: UCF COLLEGE OF MEDICINE

Mindray DS USA, Inc.
800 MacArthur Blvd.
Mahwah, NJ 07430
Tel: 201-995-8000
Fax: 800.266.9624

Contact: Javier Rosario
Title:
Phone: 787-548-1004
Email: javier.rosario@hcahealthcare.com

Total Price By Department

Emergency

Department Name	List Price	Departmental Discount	Net Price
Emergency	USD 86,500.00	USD -43,250.00	USD 43,250.00
Emergency DISCOUNT:			USD 43,250.00
Emergency TOTAL:			USD 43,250.00

DISCOUNT: USD 43,250.00

TOTAL: USD 43,250.00

To: Javier Rosario
UCF COLLEGE OF MEDICINE
6850 LAKE NONA BLVD
ORLANDO, FL 32827

Sales Representative: Andrew Parrish
Quote Number: Q-70055
Proposal Date: Jul 16, 2021

Phone: +1 4073259189
E-mail: a.parrish@mindray.com

Affiliation: REG

Emergency

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
1	121-001187-00	"TE7 Crystal Edition Ultrasound System (includes software version 04.03.02) " Three transducer connectors 15-inch Seamless Touch Screen, Anti-glare and Wide View Angle 128GB Solid State Hard Disk & iStation™ Patient Information Management B/M/Color/Power/Directional Power Doppler Flow Imaging Pulse Wave Doppler (includes High Pulsed Repitition Frequency) iBeam™ (Spatial Compounding Imaging) iClear™ (Speckle Suppression Imaging) iTouch™ (Auto Image Optimization) Smart Track (Real Time Color Flow Tracking and Optimization) PSH™ (Phase Shift Harmonic Imaging) iZoom™ (Full Screen View) Qpath™ Access DICOM Basic, HL7 worklist, MPPS, Query/Retrieve Abdomen/General, Obstetrics, Gynecology, Cardiac, Small parts, Urology, Vascular, Nerve, Emergency, Critical application and Pediatric orthopedic package Cyber Security iScanHelper Network port, HDMI Output and 4 USB 3.0 Ports Lithium-ion Battery Pack (Built-in Main Unit) Internal Wifi Four Detachable Transducer Holders iVocal (Voice Command) and microphone	USD 53,500.00	USD 26,750.00	1	USD 26,750.00
2	120-000171-00	C5-2s Convex Array Transducer (FBW: 2-5 MHz)	USD 9,000.00	USD 4,500.00	1	USD 4,500.00
3	120-000225-00	L14-6s Linear Array Transducer (FBW: 6-14 MHz)	USD 7,800.00	USD 3,900.00	1	USD 3,900.00
4	120-002703-00	SP5-1s single crystal phased array transducer. Suggested applications: Adult Cardiac, Pediatric Cardiac, Adult Cranial, Adult Abdominal. Bandwidth*: 1.1-4.4 MHz. Needle guide bracket: NGB-011	USD 12,500.00	USD 6,250.00	1	USD 6,250.00
5	0028E-PA00001	UMT-400 mobile trolley Retractable power cable and AC adapter Height adjustable Cable management Storage bin Gel holder, towelette holster and Printer bracket	USD 3,700.00	USD 1,850.00	1	USD 1,850.00

Emergency DISCOUNT: USD 43,250.00

Emergency TOTAL: USD 43,250.00

To: Javier Rosario
UCF COLLEGE OF MEDICINE
6850 LAKE NONA BLVD
ORLANDO, FL 32827

Sales Representative: Andrew Parrish
Quote Number: Q-70055
Proposal Date: Jul 16, 2021

Phone: +1 4073259189
E-mail: a.parrish@mindray.com

Affiliation: REG

Affiliation Notes: * Service: Two-hour telephone response time using Technical Support Line (800-288-2121).
Product Warranty: Passport Monitors, T1 Monitors, Gas Module, Central Stations - Standard One Year Warranty. Anesthesia Machines - Standard Three Year Warranty. Accutorr Monitors - Standard Three Year Mail-In Warranty. EPM Monitors – Standard 3 Year Warranty. N Series Monitors - Standard 5 year warranty. Ultrasound Machines (M5, M7 M9, TE5 & TE7) & Transducers (Except: TEE Transducer - Standard One Year) - Standard Five Year Mail-In. DC8: Standard One Year-On Site Warranty. DC8 Expert Ultrasound Machine & Transducers - Standard five year warranty. Resona7 & ME8 Ultrasound Machine & Transducers - Standard 5 Year Warranty. DC-70 is 3 year warranty. ZS3 ultrasound systems include a 5 year warranty except for the TEE, 3d and Aux transducers which all carry a 1 year warranty. Z.One PRO systems include a 5 year warranty. Mindray Certified Refurbished ultrasound systems and transducers (excluding specialty transducers): One (1) year.
EXCEPTION: DEMO EQUIPMENT & ACCESSORIES (6 MONTHS ONLY)

Payment Terms: NET 30 DAYS

Shipping Terms: F.O.B. Mahwah, NJ (CUSTOMER PAYS FREIGHT)
"To ensure on-time delivery of your orders, Mindray may drop ship products directly from our overseas factories or distribution warehouses"

Proposal Notes:

Product Notes:

Please complete at time of purchase:

Uncrating Needed: YES / NO

Receiving Dock Hours: _____

Debris Removal: YES / NO

Lift Gate Required: YES / NO

Prior Notification: YES / NO

Inside Delivery Required: YES / NO

Contact Name: _____

Department: _____

Contact Phone #(s) _____

E-mail Address(s) _____

Purchase order acceptance and delivery of Mindray Certified Refurbished products is subject to inventory availability.

This quotation contains no provisions for Biomedical training tuition or credits.

If your terms are Cash-in-advance, please remit check directly to:

Mindray DS USA, Inc. 24312 Network Place, Chicago, IL 60673-1243

Total Price By Department

Emergency

Department Name	Departmental Discount	List Price	Net Price
Emergency	USD -43,250.00	USD 86,500.00	USD 43,250.00
Emergency DISCOUNT:			USD 43,250.00
Emergency TOTAL:			USD 43,250.00

DISCOUNT: USD 43,250.00

TOTAL: USD 43,250.00

Quotation

Total List Amount	USD 86,500.00
Total GPO Discount	USD 0.00
Total Additional Discount/TradeIn	USD 43,250.00
Total Net Amount	USD 43,250.00

Mindray Capital Leasing Options

Monthly Lease Payment Amount:

36 months USD 1,281.71
48 months USD 981.39
60 months USD 801.42

Leasing Notes:

This quote is non-binding and is subject to credit approval and acceptance by Mindray Capital. Monthly payments do not include applicable freight and taxes.



Total Net Price For Purchase:

USD 43,250.00

To: Javier Rosario
UCF COLLEGE OF MEDICINE
6850 LAKE NONA BLVD
ORLANDO, FL 32827

Sales Representative: Andrew Parrish
Quote Number: Q-70055
Proposal Date: Jul 16, 2021

Phone: +1 4073259189
E-mail: a.parrish@mindray.com

Affiliation: REG

Title of Buyer	Printed Name of the Buyer

Purchase Order Number	Date	Signature of the Buyer

Ship to Address:

Bill to Address:

We have selected a non-Masimo SpO2 technology and have requested a proposal using an alternate SpO2 technology.

Although we have been educated on the Masmio SpO2 option by Mindray, we have independently chosen the alternate SpO2 option based upon our business needs. (Disregard in Ultrasound-only purchases).

Signature of buyer _____

**Mindray North America now has a \$150 minimum order policy.
Unless otherwise stated, the total net price of this quotation does not include, freight or sales tax.**



徐州市凯信电子设备有限公司

XUZHOU KAIXIN ELECTRONIC INSTRUMENT CO., LTD

Kaixin Mansion, Jin Shanqiao Development Zone, Xuzhou, Jiangsu, China

TEL: 86-516-87732932 / 87733758 FAX: 86-516-87732932 / 87792848

16th JUL 2021

KXO20210716

TO:UCF College of Medicine

Contact:Rhonda Anderson-Robinson, M.A

Tel:407-266-1153

PROFORMA INVOICE

GOODS NAME	MODEL & QUANTITY	PRICE&UNIT	AMOUNT
Color Doppler Ultrasonic system	KC80 Main unit color doppler system wideband convex array probe Phased array probe linear array probe Cart	36500USD	36500USD

1,PAYMENT: 100 % T/T in advance

2, DELIVERY: The seller will make delivery in 5 working days after getting the payment from the buyer.

3,BANK ACCOUNT:

Beneficiary's Bank in China:

Agricultural Bank of China

Jiangsu Branch, P.R. China

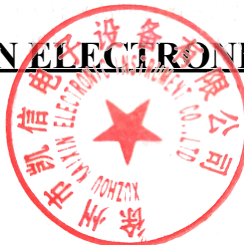
SWIFT BIC: ABOCCNBJ100

Beneficiary: XUZHOU KAIXIN ELECTRONIC INSTRUMENT CO., LTD.

Account Number: 10231114040001158

Beneficiary's Address: Kaixin Mansion, Economic Developing Zone, Xuzhou, Jiangsu, China

XUZHOU KAIXIN ELECTRONIC INSTRUMENT CO.,LTD



FUJIFILM Sonosite Point of Care Visualization Tools

Quote #: 736189
Date Of Issue: 7/20/2021



To: Rhonda Anderson-Robinson
University Of Central Florida College of Medicine
6850 Lake Nona Blvd.

Orlando, FL 32827
P: (407) 266-1153
F:

From: Ronda Schwartz

P: +1 2155146243
E: ronda.schwartz@fujifilm.com



Confidential Quotation

21919 30th Drive, SE
 Bothell, WA 98021
 Phone: (425) 951-1200
 Email: ffs-orders@fujifilm.com
 Federal Tax ID# 91-1405022

Quote:736189
 Date: 7/20/2021
 Expires: 9/3/2021
 Market Specialty: Other - Medical Education
 FOB: Destination
 Corp. Acc: Vizient Supply LLC - TIER 1 - Access
 Corp. Contract #: XR0433
 Corp. Acc. Member #: UIAP

CONFIDENTIAL QUOTATION

Sales Rep:Ronda Schwartz Rep Phone:+1 2155146243 Rep Email:ronda.schwartz@fujifilm.com

CUSTOMER BILL TO: CUSTOMER SHIP TO: USER/CONTACT:

University Of Central Florida College of Medicine
 PO Box 163333
 Orlando, FL32816-3333

University Of Central Florida College of Medicine
 6850 Lake Nona Blvd.
 Orlando, FL 32827

ATTN: Rhonda Anderson-Robinson ATTN: Rhonda Anderson-Robinson ATTN: Rhonda Anderson-Robinson
 Coordinator, Clinical Skills and Simulation Center Coordinator, Clinical Skills and Simulation Center Coordinator, Clinical Skills and Simulation Center
 P: (407) 266-1153 P: (407) 266-1153 P: (407) 266-1153
 F: F: F:
 rhonda.anderson-robinson@ucf.edu rhonda.anderson-robinson@ucf.edu rhonda.anderson-robinson@ucf.edu

INSTALL CONTACT (if install contact should be someone else, please provide on purchase order if install is indicated.)

NAME: Rhonda Anderson-Robinson Phone:(407) 266-1153 Email:rhonda.anderson-robinson@ucf.edu

Purchase of Sonosite System includes four consecutive hours of installation provided by a Sonosite Clinical Specialist. The installation includes an overview of the product and accessories purchased, including the features, functions, user interface, and system care/maintenance. Additional system installation can be purchased separately as needed.

Excludes Distributors, Resellers, US Government Customers (Outside the United States), and Humanitarian Programs.

Configuration - Included Items					
Item	Part Number - Description	Qty	List Per Unit	Unit Price	Extended Price
SONOSITE'S TECHNOLOGY DRIVEN 5 YEAR STANDARD WARRANTY COVERAGE ON SYSTEMS AND TRANSDUCERS INCLUDED (unless otherwise noted on the product line)					
1	P29241 - COVID-19 Point-of-Care Ultrasound Guide - FDA 510K Cleared	1	Included	Included	Included
2	L25553 - Sonosite PX Ultrasound System, MED ED - Core II	1	\$45,990.00	\$45,990.00	\$45,990.00

Our MED ED program provides preferred configurations, ideal for use in training environments, to medical education, residency/fellowship and simulation centers. All systems and transducers in the MED ED program are backed by our industry-leading 5-year warranty, giving you piece of mind from knowing you'll receive dedicated support from the global leader in point-of-care ultrasound.

Sonosite PX point-of-care ultrasound system has been designed around every detail and demand of its users. With advanced image clarity aided by a new family of transducers and proprietary speckle reduction technology, it gives clinicians an unparalleled level of confidence for diagnostic and procedural applications.

Item	Part Number - Description	Qty	List Per Unit	Unit Price	Extended Price
------	---------------------------	-----	---------------	------------	----------------

The user interface combines touch panel and physical buttons, for most-used functions, to help clinicians improve efficiency, while its adaptable horizontal to vertical work surface positions allow for ideal bedside ergonomics and optimal access to patients.

Sonosite PX includes a comprehensive set of imaging modes, measurement and calculation packages and workflow features. These include:

- 2D (B-Mode) imaging with SonoMB Multi Beam Technology improves contrast resolution; tissue differentiation of small structures and enhances border delineation
- Color Velocity and Power Doppler imaging provides highly sensitive, simultaneous blood flow analysis on all transducers during a clinical procedure.
- PW Doppler and CW Doppler for assessment of quantitative blood flow in Duplex imaging
- M-Mode with timing sensitivity in order to evaluate fast moving objects
- Auto Gain with SonoADAPT Tissue Optimization Technology provides on demand adaptive manipulation of multiple imaging parameters to reduce manual time consuming system adjustments
- Tissue Harmonic Imaging (THI) along with our new speckle reduction algorithm significantly reduces speckle noise while enhancing tissue margins, thereby improving contrast and structural resolution - Auto Steep Needle Profiling enhances needle visualization with a single touch while maintaining image quality of the target and surrounding anatomy
- Full DICOM Package providing the capability to interface with your PACS network with the complete offering of Secure DICOM capabilities for storage, worklist, storage commit, MPPS, and both Basic and Comprehensive Structured Reporting
- 2.4 and 5GHz Wireless capabilities for transmission of images and exam information
- Onboard worksheets for Acute Care (ACEP 2018) and Procedures including: Aorta, Appendix, Bladder, Cardiac, Deep Vein Thrombosis (DVT), eFAST, FAST, Gallbladder, Generic, Gynecology, Musculoskeletal, Obstetrics 2/3 Trimester, Obstetrics 2/3 Trimester Multiple, Obstetrics, Ocular, Renal, Soft Tissue, Thoracic, Abscess Drainage, Arterial Line, Arthrocentesis, Central Venous Line, Paracentesis, Pericardiocentesis, Peripheral Venous Line, Peritonsillar Abscess Drainage
- Customizable worksheets are available with Sonosite Synchronicity workflow manager integration
- Enhanced security features to protect ePHI both in transit and at rest with complex password rules support, FIPS 140-2 validated encryption algorithms, user and role based authentication and LDAP support

Your Sonosite PX MED ED Program CORE II package includes:

- Sonosite PX Ultrasound System with Stand
- P5-1 Transducer
- C5-1 Transducer
- One Customer Choice Transducer

The reliability and durability of the Sonosite PX are backed by our industry-leading 5-year warranty, giving you peace of mind from knowing you'll receive dedicated support from the global leader in point-of-care ultrasound.

3	P19213 - MFG LABEL, FOR EDUCATION PURPOSES ONLY. NOT FOR RESALE, OR CLINICAL DIAGNOSTIC USE	1	Included	Included	Included
---	---	---	----------	----------	----------

4	L23119 - Transducer, C5-1	1	Included	Included	Included
---	---------------------------	---	----------	----------	----------

The C5-1 transducer is a 5-1 MHz multi-frequency, broadband, curved transducer with a maximum scan depth of 30 cm. Exam types supported by the C5-1 are Abdomen, Gynecology, Lung, Nerve, Musculoskeletal, Early Obstetrics, Obstetrics, and Spine

This transducer is compatible with the optional CIVCO Infiniti Plus Needle Guide Starter Kit, C5-1 Series. Order using part number L27060.

FUJIFILM SONOSITE Confidential Quotation
Value from Innovation

Item	Part Number - Description	Qty	List Per Unit	Unit Price	Extended Price
5	L24087 - Transducer, P5-1 The P5-1 transducer is a 5-1 MHz multi-frequency, broadband, curved transducer with a maximum scan depth of 35 cm. Exam types supported by the P5-1 are Abdomen, Cardiac, Focused Cardiac, Lung, Obstetrics, Orbital, and Trans Cranial Doppler (TCD).	1	Included	Included	Included
6	L22916 - Transducer, L12-3 The L12-3 transducer is a 12-3 MHz multi-frequency, broadband, linear transducer with a maximum scan depth of 9 cm. Exam types supported by the L12-3 are Arterial, Breast, Carotid, Lung, Musculoskeletal, Nerve, Ophthalmic, Superficial, and Venous This transducer is compatible with the optional CIVCO Infiti Plus Needle Guide Starter Kit, L12-3 Series. Order using part number L27064.	1	Included	Included	Included
7	P29241 - COVID-19 Point-of-Care Ultrasound Guide - FDA 510K Cleared	1	Included	Included	Included
8	L25553 - Sonosite PX Ultrasound System, MED ED - Core II Our MED ED program provides preferred configurations, ideal for use in training environments, to medical education, residency/fellowship and simulation centers. All systems and transducers in the MED ED program are backed by our industry-leading 5-year warranty, giving you piece of mind from knowing you'll receive dedicated support from the global leader in point-of-care ultrasound. Sonosite PX point-of-care ultrasound system has been designed around every detail and demand of its users. With advanced image clarity aided by a new family of transducers and proprietary speckle reduction technology, it gives clinicians an unparalleled level of confidence for diagnostic and procedural applications. The user interface combines touch panel and physical buttons, for most-used functions, to help clinicians improve efficiency, while its adaptable horizontal to vertical work surface positions allow for ideal bedside ergonomics and optimal access to patients. Sonosite PX includes a comprehensive set of imaging modes, measurement and calculation packages and workflow features. These include: - 2D (B-Mode) imaging with SonoMB Multi Beam Technology improves contrast resolution; tissue differentiation of small structures and enhances border delineation - Color Velocity and Power Doppler imaging provides highly sensitive, simultaneous blood flow analysis on all transducers during a clinical procedure. - PW Doppler and CW Doppler for assessment of quantitative blood flow in Duplex imaging - M-Mode with timing sensitivity in order to evaluate fast moving objects - Auto Gain with SonoADAPT Tissue Optimization Technology provides on demand adaptive manipulation of multiple imaging parameters to reduce manual time consuming system adjustments - Tissue Harmonic Imaging (THI) along with our new speckle reduction algorithm significantly reduces speckle noise while enhancing tissue margins, thereby improving contrast and structural resolution - Auto Steep Needle Profiling enhances needle visualization with a single touch while maintaining image quality of the target and surrounding anatomy - Full DICOM Package providing the capability to interface with your PACS network with the complete offering of Secure DICOM capabilities for storage, worklist, storage commit, MPPS, and both Basic and Comprehensive Structured Reporting - 2.4 and 5GHz Wireless capabilities for transmission of images and exam information - Onboard worksheets for Acute Care (ACEP 2018) and Procedures including: Aorta, Appendix, Bladder, Cardiac, Deep Vein Thrombosis (DVT), eFAST, FAST, Gallbladder, Generic, Gynecology, Musculoskeletal, Obstetrics 2/3 Trimester, Obstetrics 2/3 Trimester Multiple, Obstetrics, Ocular, Renal, Soft Tissue, Thoracic, Abscess Drainage, Arterial Line, Arthrocentesis, Central Venous Line, Paracentesis, Pericardiocentesis, Peripheral Venous Line, Peritonsillar Abscess Drainage - Customizable worksheets are available with Sonosite Synchronicity workflow manager integration - Enhanced security features to protect ePHI both in transit and at rest with complex password rules support, FIPS 140-2 validated	1	\$45,990.00	\$45,990.00	\$45,990.00

FUJIFILM SONOSITE Confidential Quotation
 Value from Innovation

Item	Part Number - Description	Qty	List Per Unit	Unit Price	Extended Price
	<p>encryption algorithms, user and role based authentication and LDAP support Your Sonosite PX MED ED Program CORE II package includes: -Sonosite PX Ultrasound System with Stand -P5-1 Transducer -C5-1 Transducer -One Customer Choice Transducer The reliability and durability of the Sonosite PX are backed by our industry-leading 5-year warranty, giving you peace of mind from knowing you'll receive dedicated support from the global leader in point-of-care ultrasound.</p>				
9	P19213 - MFG LABEL,FOR EDUCATION PURPOSES ONLY. NOT FOR RESALE, OR CLINICAL DIAGNOSTIC USE	1	Included	Included	Included
10	<p>L23119 - Transducer, C5-1</p> <p>The C5-1 transducer is a 5-1 MHz multi-frequency, broadband, curved transducer with a maximum scan depth of 30 cm. Exam types supported by the C5-1 are Abdomen, Gynecology, Lung, Nerve, Musculoskeletal, Early Obstetrics, Obstetrics, and Spine</p> <p>This transducer is compatible with the optional CIVCO Ininiti Plus Needle Guide Starter Kit, C5-1 Series. Order using part number L27060.</p>	1	Included	Included	Included
11	<p>L24087 - Transducer, P5-1</p> <p>The P5-1 transducer is a 5-1 MHz multi-frequency, broadband, curved transducer with a maximum scan depth of 35 cm. Exam types supported by the P5-1 are Abdomen, Cardiac, Focused Cardiac, Lung, Obstetrics, Orbital, and Trans Cranial Doppler (TCD).</p>	1	Included	Included	Included
12	<p>L22916 - Transducer, L12-3</p> <p>The L12-3 transducer is a 12-3 MHz multi-frequency, broadband, linear transducer with a maximum scan depth of 9 cm. Exam types supported by the L12-3 are Arterial, Breast, Carotid, Lung, Musculoskeletal, Nerve, Ophthalmic, Superficial, and Venous</p> <p>This transducer is compatible with the optional CIVCO Ininiti Plus Needle Guide Starter Kit, L12-3 Series. Order using part number L27064.</p>	1	Included	Included	Included
*	Sonosite Institute for Point-of-Care Ultrasound: Exclusive access to over 100 hours of education including courses, videos, webinars, quizzes, certificates and additional resources. Accessible via desktop, tablet or phone	-	Included	Included	Included

FUJIFILM SONOSITE Confidential Quotation

Value from Innovation

21919 30th Drive, SE
Bothell, WA 98021
Phone: (425) 951-1200

Federal Tax ID# 91-1405022
Email: ffss-orders@fujifilm.com
Sales Rep: Ronda Schwartz

Quote: 736189
Date: 7/20/2021
Expires: 9/3/2021
FOB: Destination

Market Specialty: Other -Medical Education
Corp. Acc: Vizient Supply LLC - TIER 1 - Access
Corp. Acc. Member #: UIAP
Corp. Contract #: XR0433

Quotation Pricing

University Of Central Florida College of Medicine - Quote # 736189

Total List Price:	\$91,980.00
Subtotal:	\$91,980.00
Shipping/Handling:	\$0.00
**Estimated Sales Tax:	TBD
Quotation Total:	\$91,980.00

Tax exempt customers must supply a copy of certificate. Shipping, Handling, and any applicable Sales Taxes to be determined and added to final invoice. All orders subject to credit review. Upon acceptance by Customer and by FUJIFILM Sonosite this Quotation will become a binding Sales Agreement whereby the Customer orders, and whereby FUJIFILM Sonosite agrees to deliver, the above Products and Services in accordance with and subject to the terms, conditions and other provisions of this Sales Agreement.

**Applicable Sales Tax, Shipping & Handling charges are the responsibility of the customer. For non-exempt orders, sales tax will be charged at the rates in effect for your state at the time of shipment and will be adjusted accordingly.

Notes To Customer:

Please sign and return along with your payment option, P.O. and any needed attachments
by emailing ffss-orders@fujifilm.com
Please Reference the above quote # on P.O. to expedite order processing.

- Sonosite Institute is included with your purchase of the above equipment.

MEDICAL EDUCATION PROGRAM

These quotations, and the prices offered herein, are valid exclusively for sales conducted under the FUJIFILM Sonosite MED ED Program. The prices offered in this quotation are not valid, and cannot be used as a reference for purchase of SonoSite products outside of the MED ED Program. Systems intended for Education Use Only (will be labeled accordingly).

FUJIFILM SONOSITE Confidential Quotation
 Value from Innovation

21919 30th Drive, SE
 Bothell, WA 98021
 Phone: (425) 951-1200

Quote: 736189
 Date: 7/20/2021
 Expires: 9/3/2021
 FOB: Destination

Federal Tax ID# 91-1405022
 Email: ffss-orders@fujifilm.com
 Sales Rep: Ronda Schwartz

Market Specialty: Other - Medical Education
 Corp. Acc: Vizient Supply LLC - TIER 1 - Access
 Corp. Acc. Member #: UIAP
 Corp. Contract #: XR0433

Quotation Acceptance Form

University Of Central Florida College of Medicine - Quote # 736189

CUSTOMER'S AGREEMENT TO THESE PAYMENT TERMS AND ORDER TERMS AND CONDITIONS

Customer purchasing under a GPO contract, or other mutually executed agreement with FUJIFILM Sonosite, Inc., agrees that the terms and conditions of the GPO contract indicated on this quotation, or the applicable executed agreement, together with the attached FUJIFILM Sonosite Warranty Schedule, shall govern this purchase. FUJIFILM Sonosite Inc.'s Terms and Conditions of sale are located at: http://www.fujifilmusa.com/termsandconditions/customer/ffss_us/
Customer Information (Please Complete)

Print Name: _____ Fed Tax ID/SS#: _____
 Signature: _____ Partial Ship OK Initial Here: _____
 Account Payable Contact: _____ Phone#: _____

TERMS: (Please Select One)

Net 30 On Approved Credit (OAC) Net 60 / 25% DOWN* (OAC) Net 90 / 50% DOWN* (OAC) Lease
 *Including applicable tax, shipping + handling *Including applicable tax, shipping + handling

* Please remit payment to FUJIFILM Sonosite Inc, #774332 4332 Solutions Center Chicago, IL 60677-4003

ATTACHED FORMS:

Credit Application Tax Exempt Certificate Medical Use Statement Other

METHOD OF PAYMENT: (Subject to approval by FUJIFILM Sonosite, Inc.)

Credit Card #: _____ Please Circle One: VISA MC AMEX Expires: ____/____/____
 Name as it appears on card: _____
 Credit Card Billing Address: _____

* If paying by Credit Card please call sales administration to provide CC Security Code.

P.O#: _____ Date: _____
 Check#: _____ Amount: _____

Please sign and return along with your payment option, P.O. and any needed attachments by emailing ffss-orders@fujifilm.com

Please Reference the above quote # on P.O. to expedite order processing.

FUJIFILM SONOSITE WARRANTY SCHEDULE

1. **Scope and Duration of Warranties**

Table 1 (subject to all terms and conditions of the FFSS Warranty Schedule)

Covered Product	Standard Warranty Term	Covered Product	Standard Warranty Term
<u>Newly Manufactured</u>		<u>Remanufactured</u>	
A SII Series, M-Turbo (excluding M-Turbo c), and EDGE II, and Sonosite PX (including Sonosite PX stand head) ultrasound systems.	5 years	L SII Series, M-Turbo, EDGE, EDGE II ultrasound systems, X-Porte ultrasound kiosks, Vevo MD, and remanufactured transducers for such systems, except as separately listed in this table.	1 year
B X-Porte ultrasound kiosks (including stands, clinical monitors, control panels and triple transducer connects)	5 years	M TEE transducers	90 days
C Transducers for the systems in (A), (B), and (F), except as separately listed in this table.	5 years	N <u>Reconditioned & AS IS (Non-Demonstration Systems)</u> S Series, M-Turbo, EDGE ultrasound systems except as separately listed in this table.	1 Year
D iViz v. 1.2 ultrasound systems and transducers	3 years		
iViz v. 1.0/1.1.2 ultrasound systems and transducers	1 years		
E L52 Transducers	2 years		
F M-Turbo c ultrasound systems	1 year		
G FC1 ultrasound system and transducers.	1 year	O <u>Other Products and Accessories</u> Connectivity Products, including SiteLink and Sonosite Patient Data Archiver Software.	90 days
H TEE, D2, SLA, and C8 transducers.	1 year	P Spare parts, add-ons, non-software upgrade packages and factory-rebuild sub-assemblies	90 days (see section 1.6(b)(2))
I NanoMaxx transducers.	1 year	Q Third party products	See Section 1.2 of this Warranty Schedule.
J Stands, batteries, monitors, and other accessories for: (A), (D), (F), and (G) which carry the FFSS label, and the X-Porte battery set.	1 year		
K Vevo MD (including stands, clinical monitors, control panels); transducers for VEVO MD (except as separately listed in this table); Connectivity Products for VEVO MD (including inviCRO iPACS Software); monitors and other accessories for VEVO MD which carry the FFSS and/or VisualSonics label	1 year		

FUJIFILM SONOSITE WARRANTY SCHEDULE

1.1 Newly Manufactured Products. For purposes of this Warranty Schedule, "newly manufactured" Products include ex-demo equipment purchased directly from a FFSS sales representative and equipment that may include refurbished components subject to the same quality standards as new Products, except as otherwise noted on the quotation provided to Customer.

1.2 Third Party Products. FFSS does not provide a warranty or warranty service for Products that are manufactured or developed, or licensed to FFSS, by a third party and do not carry the FFSS label, even if such Products are sold and distributed by FFSS, including without limitation, Tricely™ products, and related accessories. All warranty terms (if any) for such Products are provided by the third party manufacturer, developer, or licensor, and are governed by documentation provided by such manufacturer, developer or licensor, as applicable, and included with the shipment to Customer.

Tricely is a trademark of Trice Imaging, Inc.

1.3 Product Warranties. (a) FFSS warrants to Customer that it will repair or replace each Covered Product during its applicable warranty period if not free from defects in materials and manufacture or operating in all material respects in accordance with the functional specifications in the user guide provided by FFSS with the Covered Product, as modified by any written updates subsequently made available by FFSS. FFSS may repair Covered Products or their components using new or refurbished parts subject to the same quality standards as new Products. This warranty is made to Customer only and may be extended to one subsequent purchaser of the Covered Product **only**, and only if the following conditions are met: (i) Customer has provided FFSS (to the attention of the FFSS Service and/or Sales Support Dept.) with advance written notice of such transfer and FFSS has not objected to such transferee within fifteen (15) days after receiving the written notice, and (ii) the transferee is a qualified medical professional. Failure of either of the foregoing conditions shall render the attempted extension of warranty void.

(b) The foregoing warranty does not apply to Sonosite Patient Data Archiver Software ("SPDAS"), or other FFSS software products including Updates. FFSS warrants that for a period of ninety (90) days from the date of delivery by FFSS, the media on which the SPDAS or other FFSS software is furnished will be free from material defects in workmanship and material. This warranty is conditioned upon FFSS' receipt of written notice of a defect prior to the end of the warranty period. Upon receipt of timely notice, FFSS will promptly replace such media at no additional charge to Customer. Replacement of the media is Customer's sole remedy and FFSS' sole obligation under this warranty. This warranty and FFSS's obligations hereunder shall terminate immediately and without notice if the SPDAS is (i) subjected to misuse, alteration, improper installation or improper storage, (ii) used in a manner or configuration other than as specified in the user manual or other documentation provided by FFSS, or (iii) damaged or destroyed by any cause beyond FFSS' reasonable control. During the ninety (90) day warranty period, FFSS will provide remote service support to Customer for installation and setup of SPDAS or other FFSS software.

(c) Software Updates and Upgrades. "Updates" are defined as modifications to software features or functionality beyond those existing in a Product at its time of sale, and which are required to: improve existing functionality, address the health or safety of users or patients, or are required by law. Updates are made available hereunder to the Customer, at no additional charge via electronic download or USB flash drive, during the life of the Product's continued sale or service by FFSS. "Upgrades" include software releases with new or additional features and functions, which are not Updates. Upgrades, upon release, will be made available for purchase by the Customer. Additional hardware or modifications of currently existing hardware required for Upgrades, along with associated training, if any, will be made available by Seller at an additional charge to Customer.

1.4 Warranty Period. The warranty period for all Covered Products is set forth in Table 1 and limited in accordance with Sections 1.5, 1.6 and 2 (Exclusive Warranty Remedies, Warranty Types, and Warranty Exclusions) below. The initial warranty period begins on the date that FFSS ships the Covered Product. The warranty period for any replacement product or component or repair to a Covered Product furnished to Customer as a warranty remedy will be the longer of: the unexpired portion of the warranty period applicable to the repaired, adjusted or replaced Covered Product, or ninety (90) days. If Customer has upgraded trade-in equipment that is covered by a SonoProtect or earlier FFSS Standard Protection Extended Warranty, Total Coverage Protection, Extended Total Coverage Protection or Service Level Agreement (SLA) (as defined in Section 1.6 below), the applicable warranty shall apply to the new Covered Product purchased by Customer for the remainder of the initial Total Coverage or Extended Warranty period. SonoProtect is a trademark and registered trademark of FUJIFILM Sonosite, Inc. in various jurisdictions.

1.5 Exclusive Warranty Remedies: In the event of a breach of warranty of a Covered Product, Customer must notify FFSS in writing within a reasonable time and in no event more than thirty (30) days after the discovery of the breach. Upon such timely notice, FFSS will, at FFSS' option, repair, adjust or replace (with new or exchanged replacement systems or parts) the non-conforming Covered Product. If FFSS determines that such repair, adjustment or replacement cannot occur despite its reasonable efforts, then FFSS may elect to refund to Customer the amount paid by Customer for the Covered Product in exchange for such Covered Product in full satisfaction of FFSS's obligations under this Warranty Schedule. **THE REMEDY SELECTED BY FUJIFILM SONOSITE, INC. IN ACCORDANCE WITH THIS PARAGRAPH SHALL BE THE EXCLUSIVE AND SOLE REMEDY OF CUSTOMER FOR ANY BREACH OF WARRANTY.**

Warranty service will be performed during FFSS' normal business hours (Monday to Friday, 5 a.m. – 5 p.m. (Pacific Time), excluding holidays).

1.6 Warranty Types

(a) Standard Warranty: For all Covered Products within the warranty period, except for X-Porte and VEVO MD, FFSS will provide warranty service at FFSS authorized service locations. To obtain warranty service, Customer must deliver the affected Covered Product to the authorized service location (at FFSS' expense).

1. For X-Porte, the warranty service will be performed by means of in-field service repairs by FUJIFILM Medical Systems U.S.A., Inc. service personnel or authorized subcontractors, and/or by replacement of X-Porte modules delivered via overnight delivery to a U.S. Customer address only (where such service is available).
2. For VEVO MD, the warranty service will be performed by means of in-field service repairs by FFSS service personnel or authorized subcontractors, and/or by replacement of Vevo MD modules delivered via overnight delivery to a U.S. Customer address only (where such service is available).

F00505	Rev: L	FUJIFILM SONOSITE WARRANTY SCHEDULE	Page: 2 of 5
--------	--------	-------------------------------------	--------------

FUJIFILM SONOSITE WARRANTY SCHEDULE

3. FFSS will also provide replacement products of equivalent or better condition or loaner products delivered via overnight delivery to a U.S. address only (where such service is available), to be used by Customer during warranty service, solely for the Covered Products listed in Table 1 - A, C – J, and L - P (excluding X-Portend VEVO MD systems).

(b) Standard Warranty Period for products that carry the FFSS label. As described in Table 1, subject to the following:

For Spare parts, add-ons, non-software upgrade packages and factory-rebuilt sub-assemblies:

- (1) ninety (90) days from the date such items are delivered; or
- (2) in the case of a warranty repair or replacement, the preceding ninety (90) day period or the unexpired Standard Warranty period for the original Covered Product, whichever is longer.

(c) SonoProtect Total Coverage Protection for products that carry the FFSS label: For an additional charge, in addition to the Standard Warranty, FFSS will also provide the following enhanced warranty services for the Covered Products listed in Table 1 - A - D, F, G, I, L, N. Total Coverage Protection is not available for iLook, 180 PLUS/ELITE, Titan or MicroMaxx systems, P11x, TEE, D2, SLA, L52, C8, SLT or LAP transducers, or other Covered Products except as expressly set forth above, or in certain countries outside the U.S. and Canada. Please contact your FFSS sales representative for details of SonoProtect Total Coverage Protection availability in your area.

(1) Notwithstanding Section 2 (Warranty Exclusions), SonoProtect Total Coverage Protection will cover repair or replacement of Covered Products damaged by accidental mishandling, vandalism, or disaster, provided that: (A) for the iViz System and Transducer, no single system or transducer will be repaired or replaced more than once during the duration of this SonoProtect Total Coverage Protection (including extensions of the Standard Warranty Period); and (B) for all other Covered Products, no single system or transducer will be repaired or replaced more than twice during the duration of this Total Coverage Protection (including extensions of the Standard Warranty Period).

(2) FFSS will provide loaner products, via overnight delivery where available, to be used while Total Coverage Protection service is being performed. Loaner products are not available for X-Porte and iViz.

(3) SonoProtect Total Coverage Protection Warranty Period:

- (A) Covered Products set forth in Table 1, A-C: Five-year term (same as initial Standard Warranty Period), or one (1) year extensions of the Standard Warranty
- (B) Other Covered Products set forth in Table 1, D, F, G, I, L, N.

(d) Extended Warranties for products that carry the FFSS label

(1) SonoProtect Standard Protection Extended Warranty: extends Standard Warranty by one (1) year increments, effective from the last day of the then-current warranty period, up to a maximum warranty coverage period of eight (8) years from the original ship date for Covered Products set forth in Table 1, A-C, five (5) years from the original Product ship date for Covered Products set forth in Table 1 L (excluding Vevo MD) and N, three (3) years from original product ship date for FC1 (Table 1, G), and five (5) years from original product ship date for iViz (Table 1, D). This extended warranty is not available for iLook, 180PLUS/ELITE, Titan or MicroMaxx systems, for P11x, D2, L52, C8, SLT, LAP, SLA or TEE transducers, or Other Covered Products except as expressly provided above.

(2) SonoProtect Extended Total Coverage Protection: extends existing SonoProtect Total Coverage Protection by one (1) year increments, effective from the last day of the then-current warranty period, up to a maximum coverage period of eight (8) years from the original Product factory ship date for Covered Products set forth in Table 1, A-C and five (5) years from the original Product factory ship date for Covered Products set forth on Table 1 L (excluding Vevo MD) and N, three (3) years from original product ship date for FC1 (Table 1, G), and five (5) years from original product ship date for iViz (Table 1, D). SonoProtect Extended Total Coverage Protection is not available for iLook, 180 PLUS/ELITE, Titan or MicroMaxx systems, P11x, TEE, D2, SLA, L52, C8, SLT or LAP transducers, or other Covered Products except as expressly provided above. SonoProtect Extended Total Coverage Protection runs concurrently with Standard Protection Extended Warranty Coverage.

(e) Service Level Agreement for VEVO MD (SLA).

- 1. Preventative Maintenance Service Level Agreement: 12 month coverage for parts, labor, and travel for maintenance of VEVO MD products including transducers. One (1) preventative maintenance visit is provided within the 12 month coverage period. Response time for Customer inquiries to FFSS' service call center is within 24 hours. Telephone and email-based technical and application support is provided 5 days/week, 9am – 5pm EST. Travel and overtime labor is included, if required.
- 2. Parts and Transducer Service Level Agreement Provides 12-month coverage for transducers and Vevo MD System and accessories. Preventative maintenance visits, on-site service visits, travel and overtime, if required, are not included in this SLA. Telephone and email-based technical and application support is provided 5 days/week, 9am – 5pm EST in North America or Amsterdam time in Europe.

F00505	Rev: L	FUJIFILM SONOSITE WARRANTY SCHEDULE	Page: 3 of 5
--------	--------	-------------------------------------	--------------

FUJIFILM SONOSITE WARRANTY SCHEDULE

(f) Services Warranty: FFSS warrants that the repair services rendered in satisfaction of the warranties described in this Warranty Schedule will be performed by qualified personnel in a professional manner. This warranty shall not be deemed to extend the warranty period for any Covered Product.

(g) Customer Responsibilities for Product Return:

- (1) To obtain warranty service, Customer must deliver the Covered Product, excluding X-Porte and VEVO MD, to the authorized service location (at FFSS' expense). Title to and the risk of loss, damage or casualty to the Covered Product remains with Customer until delivery to the service location. FFSS' Terms and Conditions of Sale or, if Customer has purchased the original Covered Products under a GPO or IHN agreement, the terms of such agreement, govern the return of repaired or replaced Covered Products to the Customer. With respect to X-Porte and VEVO MD, warranty service shall be performed as set forth in Subsection 1.6(a) of this Warranty Schedule.
- (2) Prior to Customer's return of any item to FFSS where such item has been exposed to pathogens as recognized by the United Nations World Health Organization (WHO), International Association of National Public Health Institute, Centers for Disease Control and Prevention; Customer must: (i) provide advance written notification in advance to FUJIFILM SonoSite, Inc., (ii) fully decontaminate all products before packaging, and (iii) label all boxes in accordance with biohazard transportation regulations outlined by the WHO.
- (3) Customer must back up all patient data stored on a Covered Product and remove it from such system prior to shipment to FFSS. Customer must also back up user presets (if system allows). Prior to shipment of system to FFSS, FFSS recommends Customers perform a "Power Zero Reset", which will remove Electronic Protected Health Information (ePHI) and configurations settings on the system. Customers should refer to the product instruction manual or contact Technical Support for details to perform a Power Zero Reset. Notwithstanding the foregoing, FFSS will perform a Power Zero Reset upon receipt of such system, and is not responsible for any loss of stored data that may occur while Covered Products are being repaired.
- (4) FFSS may provide either advanced replacement or loaner equipment as a result of service events. Loaner equipment remains at all times property of FFSS and must be returned by Customer to FFSS promptly upon the Customer's receipt of advanced replacement or repaired equipment. Customer shall not transfer the care or custody of the loaner equipment or otherwise encumber FFSS' ownership rights therein. While in possession of the loaner equipment, Customer is solely responsible for its proper care, and shall be liable for any loss or damage, normal wear and tear excepted. If Customer's equipment is replaced by FFSS, Customer shall return its original equipment to FFSS immediately upon receipt of replacement. If loaner equipment is provided by FFSS, such equipment will be returned by the Customer immediately upon the Customer's receipt of repaired equipment. Failure to do so may result in reporting of the applicable value of the retained replacement and/or loaner equipment to government agencies under federal and state laws. Failure to ship the replaced (non-conforming) or loaner equipment to FFSS within twenty-one (21) days of Customer's receipt of replaced or its own repaired equipment may result in invoicing of Customer for the fair market value of the loaned or replaced equipment. As a result of unreturned equipment, the Customer's account may also be placed on a service and/or credit hold until the issue is resolved. Customer acknowledges and agrees that any shipment delays due to unpaid customer invoices, including those for unreturned equipment, shall not be deemed a warranty violation.

2. Warranty Exclusions

FFSS' warranties set forth herein do not cover:

(a) Any defect or deficiency of a Covered Product that results, in whole or in part, from: (1) failure to operate, maintain or store the Covered Product in accordance with applicable specifications, instructions and manuals; (2) the dismantling, repair or alteration of the Covered Product by unauthorized personnel; or (3) abuse, negligence, or intentional damage of the Covered Product, including a pattern of repeated failure that is indicative of abuse.

(b)¹ Damage to or malfunction of transducers due in whole or in part to: (1) disinfecting or sterilizing incorrectly without the FFSS protective connector box or with chemicals not recommended by FFSS; (2) patient bite marks or holes; (3) pinched endoscopes; or (4) discoloration or chemical breakdown of transducer. NOTE: Accidental mishandling of FFSS manufactured transducers may be covered under the Standard Warranty if available in your area and so noted on your quotation. Accidental mishandling coverage does not apply to the following transducers: P11x, TEE, D2, SLA, C8, SLT, LAP, iViz transducers, or Standard Warranties of transducers for veterinary use. Accidental mishandling coverage will only apply to transducers for veterinary use if they are covered under purchased SonoProtect Total Coverage Protection. Please contact your FFSS sales representative for details of covered countries.

(c) Covered Products that are used outside the United States or Canada, unless an alternative location is approved in advance by FFSS.

(d) Covered Products that are subjected to theft, vandalism or disasters such as flood, fire or war (except as expressly provided under applicable Total Coverage Protection).

¹ Discoloration of systems, transducers or other Covered Products may occur with the use of disinfectant wipes/products. The use of disinfectant products with any transducer may not void this warranty, however, if discoloration occurs, and is the sole indication for repair or replacement of the affected Covered Product, repair or replacement of such product will not be covered by the applicable warranty. Please refer to the Disinfectants for SonoSite Products document on www.sonosite.com.



FUJIFILM SONOSITE WARRANTY SCHEDULE

To the extent there is any conflict between the terms of this Warranty Schedule and any other documentation or statements provided by FFSS, the terms of this Warranty Schedule will prevail.



CREATING THE FUTURE OF ULTRASOUND TOGETHER

No other ultrasound company is as dedicated to empowering and educating medical professionals about point-of-care ultrasound. Our in-person and online education options can help you jump-start your point-of-care practice with renewed confidence through dedicated training.



SONOSITE INSTITUTE

The SonoSite Institute for Point-of-Care Ultrasound is an exclusive, web-based education portal for SonoSite customers. Take advantage of tools and resources that can help you become a more efficient provider. Deep dive into topics such as central line placement, eFAST exams, or nerve blocks for opioid avoidance. **Available only to SonoSite customers.**

- Learn on any web-enabled device, anywhere, any time
- Specialty-specific courses with built-in quizzes
- Physician-developed on-demand webinars and course content

WWW.SONOSITEINSTITUTE.COM



SONOSITE WEBSITE

The SonoSite website is a source for information about the company, products, sales, support, contact information and additional ultrasound educational solutions.

WWW.SONOSITE.COM



VIDEO

The SonoSite YouTube Channel is an online library of educational videos focusing on point-of-care diagnostic ultrasound and procedure guidance. Gain access to a vast array of ultrasound applications with examples from clinicians and hospital systems.

WWW.YOUTUBE.COM/SONOSITE

START LEARNING TODAY. ACCESS OUR EDUCATIONAL OFFERINGS AT:

WWW.SONOSITE.COM/EDUCATION



WEBINARS

SonoSite offers point-of-care ultrasound expert and physician-led webinars in a variety of medical specialties focusing on trending applications, best practices, exams and procedures.



SONOACCESS

SonoAccess mobile app provides point-of-care ultrasound education at your fingertips. The app for Mac OS and Android gives you instant anywhere, any time access to clinical education content, product guides, how-to videos, clinical images and reference guides for point-of-care ultrasound. Choose from more than thirteen clinical specialties to personalize your experience and download content.



PARTNER HANDS-ON TRAINING

Experience the latest SonoSite point-of-care ultrasound solutions at industry conferences, meetings and workshops worldwide. Improve your clinical ultrasound skills at hands-on professional training programs.



VISUAL MEDICINE WORKSHOPS

Boost your confidence with point-of-care ultrasound training. SonoSite introductory and intermediate Visual Medicine Workshops offer training in diagnostics, procedures and best practices. Led by point-of-care experts and physicians, hands-on instruction using the latest in ultrasound technology helps you to hone your diagnostic and procedural ultrasound skills.

Information contained in this document is meant for quick reference and a supplement to formal experience, education and training.

SONOSITE and the SONOSITE logo are trademarks and registered trademarks of FUJIFILM SonoSite, Inc. in various jurisdictions. FUJIFILM is a trademark and registered trademark of FUJIFILM Corporation in various jurisdictions. All other trademarks are the property of their respective owners.

Copyright © 2018 FUJIFILM SonoSite, Inc. All rights reserved. Subject to change.

MKT02724 Rev B 10/18