REVISED BID SHEET

Respondents must submit the revised bid sheet with their bid. Failure to utilize the revised bid sheet may, in UCF sole discretion, result in rejection of your bid.

PERCENTAGE DISCOUNT OFF MANUFACTURER'S SUGGESTED RETAIL PRICE (MSRP)

As technology changes, the agreement resulting from this ITB will include any and all new products added to the manufacturers' product line during the life of the agreement. Vendors are requested to submit bids identifying discounts off the Manufacturers' Suggested Retail Prices (MSRP).

This may include current technology not on identified in the bid, and any future technology that comes to market over the duration of the initial term of this contract. Bid Sheet is to be submitted with this ITB document. Winners of each manufacturer will be required to provide the latest and most up to date manufacturer's catalog (digital copy preferred if possible) in order for the discount percentage to be accurately represented. Equipment and Accessories are to be shipped directly from the manufacturer or distributor.

**Discount for Accessories/Peripherals is being requested for documentation purposes but will not be included in the award calculation.

Categories highlighted in yellow are new/additions to the original bid sheet.

DISCOUNTED PERCENTAGE RATE BY MANUFACTURER LOT/BRAND

Brand	Category	Discount
AKG	Microphones	
	Audio Equipment	
	**Accessories/Peripherals	
APC	Power	
	**Accessories/Peripherals	
AMX	Control System	
	Audio Equipment/Processors	
	Switchers	
	Signal Distribution	
	Touch Panels	
	Conferencing Equipment	
	Monitoring Software	
	Lighting	
	Cable/Connectors	
	Cameras	
	Wireless Content Sharing	
	AV Back Boxes/Infrastructure	
	Network Switches	
	**Accessories/Peripherals	
Atlona	Control System	

	Audio Equipment/Processors	
	Switchers	
	Signal Distribution	
	Touch Panels	
	Conferencing equipment	
	Monitoring Software	
	**Accessories/Peripherals	
Avermedia	Signal Capture	
	Microphones	
	Cameras	
	**Accessories/Peripherals	
AVFI furniture	Furniture	
	**Accessories/Peripherals	
Audio Technica	Microphone	
	Audio Equipment	
	**Accessories/Peripherals	
Barco	Projectors	
	Video Wall	
	Video Equipment	
	**Accessories/Peripherals	
Belden	Cable/Connectors	
	Racks, Cabinets & Cable Management	
	**Accessories/Peripherals	
BlackMagic Design	Signal Distribution	
	Signal Capture	
	Cameras	
	**Accessories/Peripherals	
BSS	Audio Equipment/Processors	
	**Accessories/Peripherals	
Biamp	Control System	
	Audio Equipment/Processors	
	Switchers	
	Signal Distribution	
	Touch Panels	
	Conferencing equipment	
	Sound Masking	
	Monitoring Software	
	**Accessories/Peripherals	
Catchbox	Microphones	
	Audio Equipment	
	**Accessories/Peripherals	

C2G (by Legrand)	Cable/Connectors	
	Signal Distribution	
	Control System	
	Audio Equipment/Processors	
	**Accessories/Peripherals	
Christie Digital	Projectors	
	Video Wall	
	Video Equipment	
	**Accessories/Peripherals	
Chief	Mounting Hardware	
	**Accessories/Peripherals	
Cisco	Conferencing equipment	
	Network Switches	
	**Accessories/Peripherals	
ClearOne	Microphones	
	Audio Equipment/Processors	
	**Accessories/Peripherals	
Clear Touch	Interactive Displays	
	Mounts/Carts/Accessories	
	Video Wall	
	**Accessories/Peripherals	
Connectrac (By Legrande)	Raceway	
	Power	
	**Accessories/Peripherals	
Crestron	Control System	
	Audio Equipment/Processors	
	Video Switchers	
	Signal Distribution	
	Touch Panels	
	Conferencing equipment	
	Monitoring Software (XIO Cloud)	
	Lighting	
	Cable/Connectors	
	1 Beyond Cameras	
	Huddly Cameras	
	Wireless Content sharing	
	Av Back Boxes/Infrastructure	
	Crestron Network Switches	
	Netgear Network Switches	
	CEN-SWPOE-26	
	**Accessories/Peripherals	

Crown	Audio Equipment/Processors	
	**Accessories/Peripherals	
DaLite	Projection Screens	
	**Accessories/Peripherals	
Dell	Computing	
	Monitors	
	Computing Accessories	
	**Accessories/Peripherals	
Digital Projection	Projectors	
	Video Wall	
	Video Equipment	
	**Accessories/Peripherals	
Draper	Projection Screens	
	Mounting Hardware	
	Projector lifts	
	**Accessories/Peripherals	
Elite Screens	Projection Screens	
	**Accessories/Peripherals	
Elmo	Projectors	
	Document Cameras	
	Interactive Displays	
	Control Systems	
	**Accessories/Peripherals	
Epiphan	Signal Distribution	
	Signal Capture	
	**Accessories/Peripherals	
Epson	Fixed lens projectors, PowerLite (L), Laser, Up to-7,000 lumens	
	Interchangeable lens projectors (EB-PU), Laser, 4Ke resolution, 6,000-8,500	
	Interchangeable lens projectors (EB-PU), Laser, 4Ke resolution, 10,000-16,000	
	Interchangeable lens projectors (EB-PU), Laser, 4Ke resolution, 20,000-30,000	
	Interchangeable lens projectors (EB-PQ), Laser, Native 4K resolution, 8,000-20,000	

	Lens options	
	Document Cameras	
	Document Cameras	
	**Accessories/Peripherals	
Extreme Networks	Network Switches	
	**Accessories/Peripherals	
Extron	Control System	
	Audio Equipment/Processors	
	Switchers	
	Signal Distribution	
	Touch Panels	
	Conferencing equipment	
	Network Switches	
	**Accessories/Peripherals	
FSR	AV Back Boxes/Infrastructure	
	Signal Distribution	
	Control Systems	
	Cable/Connectors	
	Switchers	
	**Accessories/Peripherals	
Gefen	Signal Distribution	
	Switchers	
	Cables/Adapters/Connectors	
	**Accessories/Peripherals	
Heckler	Furniture	
	**Accessories/Peripherals	
Holosonics	Audio Equipment	
	**Accessories/Peripherals	
Hover Cam	Document Cameras	
	**Accessories/Peripherals	
Hubbell	Cable/Connectors	
	Racks, Cabinets & Cable Management	
	Signal Distribution	
	**Accessories/Peripherals	
Huddly	Cameras	
	**Accessories/Peripherals	
Intel	Computing	
	Computing Accessories	
	**Accessories/Peripherals	

JBL	Audio Equipment	
	**Accessories/Peripherals	
Kensington	Security	
	**Accessories/Peripherals	
Kramer	Control System	
	Switchers	
	Signal Distribution	
	Audio Equipment	
	Cable/Connectors	
	Conferencing equipment	
	**Accessories/Peripherals	
LG	Displays/Television	
	Monitors	
	Video Wall	
	**Accessories/Peripherals	
Liberty	Cable/Connectors	
	Racks, Cabinets & Cable Management	
	Signal Distribution	
	**Accessories/Peripherals	
Listen Technologies	Assisted Listening	
	**Accessories/Peripherals	
Netgear	Network Switches	
	**Accessories/Peripherals	
Logitech	Conferencing equipment	
	Cameras	
	Computer accessories	
	**Accessories/Peripherals	
Marshall Furniture	Furniture	
	Racks, Cabinets & Cable Management	
	**Accessories/Peripherals	
Mersive	Wireless Content sharing	
	**Accessories/Peripherals	
Microsoft	Computing	
	Monitors	
	Computing Accessories	
	Conferencing equipment	
	**Accessories/Peripherals	
Middle Atlantic	Racks, Cabinets & Cable Management	
	Furniture	

	Signal Distribution	
	**Accessories/Peripherals	
Miller Millworks	Furniture	
	**Accessories/Peripherals	
Newline	TV's/ Displays Non-Touch Displays	
	TV's/Displays STV Non-Touch Displays	
	Display walls / Direct View LED's – DV Series	
	Touch Category - Z series	
	Touch Category - Q series	
	Touch Category - QPro series	
	Touch Category - C series	
	Accessories/Peripherals	
Panasonic	Large Projection: 3 CHIP DLP	
	Installation Projection: 1 CHIP DLP	
	Classroom Conference room: 3 CHIP LCD Projection	
	PTZ Cameras Pro and Premium Series	
	Studio Cameras	
	Displays	
	Audio Equipment/microphones	
	Video Wall	
	**Accessories/Peripherals	
Peerless	Mounting Hardware	
	**Accessories/Peripherals	
Planar	Video Wall	
	Displays/Television	
	**Accessories/Peripherals	
Prowise	Interactive Displays	
	**Accessories/Peripherals	
PTZoptics	Cameras	
	Camera Accessories	
	**Accessories/Peripherals	
RODE	Microphones	
	**Accessories/Peripherals	

QSC	Control System	
	Audio Equipment/Processors	
	Switchers	
	Signal Distribution	
	Touch Panels	
	Conferencing equipment	
	Monitoring Software	
	**Accessories/Peripherals	
RDL	Audio Equipment	
	**Accessories/Peripherals	
Samsung	Displays/Television	
	Monitors	
	Video Wall	
	Interactive Displays	
	**Accessories/Peripherals	
Sanus	Mounting Hardware	
	**Accessories/Peripherals	
Sennheiser	Microphones	
	Audio Equipment	
	**Accessories/Peripherals	
Sharp/NEC	Displays/Television	
	Projectors	
	Video Wall	
	Interactive Displays	
	**Accessories/Peripherals	
Shure	Microphones	
	Audio Equipment	
	**Accessories/Peripherals	
Sonic Shock Corp.	Security	
	**Accessories/Peripherals	
Sony	Displays/Television	
	Projectors	
	Video Wall	
	Interactive Displays	
	Cameras	
	Signal Distribution	
	**Accessories/Peripherals	
Sound Control Technologies	Signal Distribution	
	**Accessories/Peripherals	
Spectrum	Furniture	
	Racks, Cabinets & Cable Management	

	Accessories/Peripherals	
T1V	Wireless Content sharing	
	Accessories/Peripherals	
Tripplite	Power	
	Signal Distribution	
	Racks, Cabinets & Cable Management	
	Accessories/Peripherals	
Vaddio	Cameras	
	Signal Distribution	
	Accessories/Peripherals	
ViewSonic	Displays/Television	
	Projectors	
	Monitors	
	Accessories/Peripherals	
West Penn Wire	Cable/Connectors	
	Accessories/Peripherals	
WolfVision	Document Cameras	
	Wireless Content sharing	
	Accessories/Peripherals	
Yamaha UC	Microphones	
	Audio Equipment	
	Accessories/Peripherals	

Delivery will be _____ days after receipt of order.

F.O.B. delivered to UCF

Payment terms: _____.

I certify that this bid is made without prior understanding, agreement or connection with any corporation, firm, or person submitting a bid for the same materials, supplies or equipment and is in all respects fair and without collusion or fraud. The following information, including an authorized representative signature and witness, is required to be submitted with your bid in order to be considered for evaluation and award. The person signing below acknowledges and agrees with all proposed information as submitted and has the authorization of the said company to enter into a contractual agreement with the University for the purposes as proposed and as described herein. Please print below unless where a signature is required.

_____   _____
COMPANY NAME   AUTHORIZED SIGNATURE

_____   _____
MAILING ADDRESS   PRINTED NAME

_____
CITY, STATE, ZIP CODE

(_____)_____
PHONE NUMBER

_____
EMAIL ADDRESS

_____
TITLE

(_____)_____
FAX NUMBER