

ITB 2023-12MCSA - Multimedia Equipment
Summary of Awards by Category

| Brand | Category | Primary Awardee | Secondary Awardee |
|--------------------------|---|-------------------|-------------------|
| AKG | Microphones | Anuvision | WPS |
| APC | Power | Anuvision | Graybar |
| AMX | Control System | Anuvision | WPS |
| Atlona | Control System | Anuvision | Smileys |
| Avermedia | Signal Capture | Anuvision | AVI-SPL |
| AVFI furniture | Furniture | AVI-SPL | Howard |
| Audio Technica | Microphone | Anuvision | B&H Foto |
| Barco | Projectors | ProSound/Solotech | B&H Foto |
| Belden | Cable/Connectors | Graybar | Anuvision |
| BlackMagic Design | Signal Distribution | AVI-SPL | WPS |
| BSS | Audio Equipment/Processors | Anuvision | AVI-SPL |
| Biamp | Control System | Anuvision | Smileys |
| Catchbox | Microphones | Smileys | AVI-SPL |
| C2G (by Legrand) | Cable/Connectors | CSS/Visionworx | Graybar |
| Christie Digital | Projectors | AVI-SPL | Anuvision |
| Chief | Mounting Hardware | Graybar | Smileys |
| Cisco | Conferencing equipment | AVI-SPL | Anuvision |
| ClearOne | Microphones | AVI-SPL | Smileys |
| Clear Touch | Interactive Displays | AVI-SPL | CCS/Visionworx |
| Connectrac (By Legrande) | Raceway | Anuvision | Graybar |
| Crestron | Control System | CCS/Visionworx | Smileys |
| Crown | Audio Equipment/Processors | Anuvision | WPS |
| DaLite | Projection Screens | CCS/Visionworx | Graybar |
| Dell | Computing | B&H Foto | AVI-SPL |
| Digital Projection | Projectors | AVI-SPL | ProSound/Solotech |
| Draper | Projection Screens | AVI-SPL | CCS/Visionworx |
| Elite Screens | Projection Screens | AVI-SPL | B&H Foto |
| Elmo | Projectors | Smileys | Anuvision |
| Epiphan | Signal Distribution | Anuvision | AVI-SPL |
| Epson | Fixed lens projectors, PowerLite (L), Laser, Up to-7,000 lumens | Smileys | CCS/Visionworx |
| Extreme Networks | Network Switches | ProSound/Solotech | Anuvision |
| Extron | Control System | AVI-SPL | Anuvision |
| FSR | AV Back Boxes/Infrastructure | AVI-SPL | Anuvision |
| Gefen | Signal Distribution | B&H Foto | Anuvision |
| Heckler | Furniture | Anuvision | B&H Foto |
| Holosonics | Audio Equipment | Anuvision | AVI-SPL |
| Hover Cam | Document Cameras | Smileys | Anuvision |
| Hubbell | Cable/Connectors | Anuvision | Graybar |
| Huddly | Cameras | AVI-SPL | Anuvision |
| Intel | Computing | B&H Foto | Howard |
| JBL | Audio Equipment | Anuvision | AVI-SPL |
| Kensington | Security | B&H Foto | Anuvision |
| Kramer | Control System | B&H Foto | WPS |
| LG | Displays/Television | Smileys | CCS/Visionworx |
| Liberty | Cable/Connectors | Anuvision | AVI-SPL |
| Listen Technologies | Assisted Listening | Smileys | B&H Foto |
| Netgear | Network Switches | ProSound/Solotech | Smileys |
| Logitech | Conferencing equipment | AVI-SPL | Anuvision |
| Marshall Furniture | Furniture | Anuvision | AVI-SPL |
| Mersive | Wireless Content sharing | Anuvision | Smileys |
| Microsoft | Computing | B&H Foto | Adorama |
| Middle Atlantic | Racks, Cabinets & Cable Management | Graybar | Anuvision |
| Miller Millworks | Furniture | AVI-SPL | Howard |
| Newline | TV's/ Displays Non-Touch Displays | Anuvision | Smileys |

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|----------------------------|------------------------------|-------------------|-------------------|
| Panasonic | Large Projection: 3 CHIP DLP | Smileys | ProSound/Solotech |
| Peerless | Mounting Hardware | ProSound/Solotech | Anuvision |
| Planar | Video Wall | Anuvision | ProSound/Solotech |
| Prowise | Interactive Displays | Howard | NA |
| PTZoptics | Cameras | B&H Foto | AVI-SPL |
| RODE | Microphones | WPS | B&H Foto |
| QSC | Control System | Anuvision | WPS |
| RDL | Audio Equipment | Anuvision | CCS/Visionworx |
| Samsung | Displays/Television | Anuvision | CCS/Visionworx |
| Sanus | Mounting Hardware | WPS | B&H Foto |
| Sennheiser | Microphones | AVI-SPL | Anuvision |
| Sharp/NEC | Displays/Television | Anuvision | CCS/Visionworx |
| Shure | Microphones | Anuvision | AVI-SPL |
| Sonic Shock Corp. | Security | Smileys | Howard |
| Sony | Displays/Television | Smileys | Anuvision |
| Sound Control Technologies | Signal Distribution | Smileys | WPS |
| Spectrum | Furniture | AVI-SPL | CCS/Visionworx |
| T1V | Wireless Content sharing | Anuvision | AVI-SPL |
| Tripplite | Power | Graybar | Anuvision |
| Vaddio | Cameras | Smileys | CCS/Visionworx |
| ViewSonic | Displays/Television | Anuvision | CCS/Visionworx |
| West Penn Wire | Cable/Connectors | Anuvision | CCS/Visionworx |
| WolfVision | Document Cameras | Anuvision | Smileys |
| Yamaha UC | Microphones | WPS | ProSound/Solotech |

Notes:

Barco: ProSound wins due to in-state Florida preference, 5%.

Chief: Smileys wins secondary award over WPS due to 5% Florida preference.

Clear Touch: Due to 5% Florida preference, AVI & CCS tie. Need to coin flip for winner. AVI won the coin flip

C2G: CCS wins due to 5% Florida preference

DaLite: CCS wins primary award due to 5% Florida preference

Epiphan: Anuvision & AVI tie. Need to coin flip for winner. Anuvision won coin toss.

Huddly: Anuvision & AVI tie. Need to coin flip for winner. AVI won coin toss

Netgear: Smileys and ProSound tie. Need to coin flip for winner. ProSound won the coin toss

Microsoft: Adorama and Howard tie for secondary. Need to coin flip for winner. Adorama won coin toss.

Middle Atlantic: Anuvision and Graybar tie. Need to coin flip for winner. Graybar won coin toss.

Miller Millworks: Adorama and Howard tie for secondary. Need to coin flip for winner. Howard won the coin toss.

Peerless: Anuvision and AVI tie. Need to coin flip for winner. ProSound won the coin toss.

RDL: Anuvision and CCS tie. Need to coin flip for winner. Anuvision won coin toss.

WolfVision: AVI and CCS tied for secondary. Both in state so coin toss will be used as tiebreaker. CCS won the coin toss.

UPDATE:

Catchbox: Correction from original tabulation. WPS did not bid on this category. Smileys in the primary award and AVI is secondary.

JBL: Error in formula. Accessories were included in the calculation. With accessories removed, there is a tie between AVI and Smileys for secondary. Both in state vendors so a coin flip will determine award. AVI won.

Sound Control Technologies: Error on intended award document. Smileys should be primary award and WPS secondary

Wolfvision: Error in formula. Accessories were included in the calculation. With accessories removed, Smileys is the secondary awaree