

## REVISED BID SHEET 2\_EPSON ADDITIONAL CATEGORIES

Respondents must submit the revised bid sheet with their bid. Failure to utilize the revised bid sheet may, in UCF sole discretion, result in rejection of your bid.

### PERCENTAGE DISCOUNT OFF MANUFACTURER’S SUGGESTED RETAIL PRICE (MSRP)

As technology changes, the agreement resulting from this ITB will include any and all new products added to the manufacturers’ product line during the life of the agreement. Vendors are requested to submit bids identifying discounts off the Manufacturers’ Suggested Retail Prices (MSRP).

This may include current technology not on identified in the bid, and any future technology that comes to market over the duration of the initial term of this contract. Bid Sheet is to be submitted with this ITB document. Winners of each manufacturer will be required to provide the latest and most up to date manufacturer’s catalog (digital copy preferred if possible) in order for the discount percentage to be accurately represented. Equipment and Accessories are to be shipped directly from the manufacturer or distributor.

\*\*Discount for Accessories/Peripherals is being requested for documentation purposes but will not be included in the award calculation.

Categories highlighted in yellow are new/additions to the original bid sheet.

### DISCOUNTED PERCENTAGE RATE BY MANUFACTURER LOT/BRAND

Brand	Category	Discount
AC Infinity	All	
	**Accessories/Peripherals	
APC	Power	
	**Accessories/Peripherals	
Hall Research/ Atlona	Control System	
	Audio Equipment/Processors	
	Switchers	
	Signal Distribution	
	Touch Panels	
	Conferencing equipment	

	Monitoring Software	
	Cables/Connectors	
	Cameras	
	Wireless Content Sharing	
	**Accessories/Peripherals	
Audiocodes	All	
	**Accessories/Peripherals	
Avermedia	Signal Capture	
	Microphones	
	Cameras	
	**Accessories/Peripherals	
AVFI Furniture	Furniture	
	**Accessories/Peripherals	
Audio Technica	Microphone	
	Audio Equipment	
	**Accessories/Peripherals	
Barco	Projectors	
	Video Wall	
	Video Equipment	
	**Accessories/Peripherals	
Belden	Cable/Connectors	
	Racks, Cabinets & Cable Management	
	**Accessories/Peripherals	
BlackMagic Designs	Signal Distribution	
	Signal Capture	
	Cameras	
	**Accessories/Peripherals	
BSS	Audio Equipment/Processors	
	**Accessories/Peripherals	

Biamp	Control System	
	Audio Equipment/Processors	
	Switchers	
	Signal Distribution	
	Touch Panels	
	Conferencing equipment	
	Sound Masking	
	Monitoring Software	
	Speakers	
	**Accessories/Peripherals	
Catchbox	Microphones	
	Audio Equipment	
	**Accessories/Peripherals	
C2G (by Legrand)	Cable/Connectors	
	Signal Distribution	
	Control System	
	Audio Equipment/Processors	
	**Accessories/Peripherals	
Christie Digital	Projectors	
	Video Wall	
	Video Equipment	
	**Accessories/Peripherals	
Chief (by Legrand)	Mounting Hardware	
	**Accessories/Peripherals	
Cisco	Conferencing equipment	
	Network Switches	
	**Accessories/Peripherals	
ClearOne	Microphones	
	Audio Equipment/Processors	
	**Accessories/Peripherals	
Clear Touch	Interactive Displays	

	Mounts/Carts/Accessories	
	Video Wall	
	**Accessories/Peripherals	
Connectrac (by Legrand)	Raceway	
	Power	
	**Accessories/Peripherals	
COVID		
	**Accessories/Peripherals	
Crestron	Control System	
	Audio Equipment/Processors	
	Switchers	
	Signal Distribution	
	Touch Panels	
	Conferencing equipment	
	Monitoring Software	
	Lighting	
	Cable/Connectors	
	Cameras	
	Wireless Content sharing	
	AV Back Boxes/Infrastructure	
	Network Switches - NETGEAR Network Switches	
	Network Switches -Crestron Network Switches	
	**Accessories/Peripherals	
Crown	Audio Equipment/Processors	
	**Accessories/Peripherals	
DaLite	Projection Screens	
	**Accessories/Peripherals	
Dell	Computing	
	Monitors	
	Computing Accessories	
	**Accessories/Peripherals	

Digital Projections	Projectors	
	Video Wall	
	Video Equipment	
	**Accessories/Peripherals	
Draper	Projection Screens	
	Mounting Hardware	
	Projector lifts	
	**Accessories/Peripherals	
Elite Screens	Projection Screens	
	**Accessories/Peripherals	
Elmo	Projectors	
	Document Cameras	
	Interactive Displays	
	Control Systems	
	**Accessories/Peripherals	
Elo Touch Solutions	All	
	**Accessories/Peripherals	
Epiphan	Signal Distribution	
	Signal Capture	
	**Accessories/Peripherals	
Epson	Fixed Lens Projectors, PowerLite Lamp, Up to 5500 lumens	
	Fixed lens projectors, PowerLite (L), Laser, Up to 7,000 lumens	
	Interchangeable lens projectors (EB-PU), Laser, 4Ke resolution, 6,000-8,500 lumens	
	Interchangeable lens projectors (EB-PU), Laser, 4Ke resolution, 10,000-16,000 lumens	
	Interchangeable lens projectors (EB-PU), Laser, 4Ke resolution, 20,000-30,000 lumens	
	Lens options	
	Document Cameras	
	**Accessories/Peripherals	

Extreme Networks	Network Switches	
	**Accessories/Peripherals	
Extron	Control System	
	Audio Equipment/Processors	
	Switchers	
	Signal Distribution	
	Touch Panels	
	Conferencing equipment	
	**Accessories/Peripherals	
	Network Switches	
FSR	AV Back Boxes/Infrastructure	
	Signal Distribution	
	Control Systems	
	Cable/Connectors	
	Switchers	
	**Accessories/Peripherals	
Garvin (by Southwire)	All	
	**Accessories/Peripherals	
Gefen	Signal Distribution	
	Switchers	
	Cables/Adapters/Connectors	
	**Accessories/Peripherals	
Heckler	Furniture	
	**Accessories/Peripherals	
Holosonics	Audio Equipment	
	**Accessories/Peripherals	
Hovercam	Document Cameras	
	eGlass Products	
	**Accessories/Peripherals	
HP	HPI	

	HPE	
	**Accessories/Peripherals	
Hubbell	Cable/Connectors	
	Racks, Cabinets & Cable Management	
	Signal Distribution	
	**Accessories/Peripherals	
Huddlecam	All	
	**Accessories/Peripherals	
Huddly	Cameras	
	**Accessories/Peripherals	
Intel	Computing	
	Computing Accessories	
	**Accessories/Peripherals	
JBL	Audio Equipment	
	**Accessories/Peripherals	
Kensington	Security	
	**Accessories/Peripherals	
Kramer	Control System	
	Switchers	
	Signal Distribution	
	Audio Equipment	
	Cable/Connectors	
	Conferencing equipment	
	Wireless Content Sharing (Via line of products)	
	Kramer AVoIP	
	ZeeVee AVoIP	
	**Accessories/Peripherals	
LG	Displays/Television	
	Monitors	
	Video Wall	

	** Accessories/Peripherals	
Liberty	Cable/Connectors	
	Racks, Cabinets & Cable Management	
	Signal Distribution	
	** Accessories/Peripherals	
Listen Technologies	Assisted Listening	
	** Accessories/Peripherals	
Netgear	Network Switches	
	** Accessories/Peripherals	
Logitech	Conferencing equipment	
	Cameras	
	Computer accessories	
	** Accessories/Peripherals	
Lowell Manufacturing	All	
	** Accessories/Peripherals	
Marshall Furniture	Furniture	
	** Accessories/Peripherals	
MaxHub	All	
	** Accessories/Peripherals	
Mersive	Wireless Content sharing	
	** Accessories/Peripherals	
Microsoft	Computing	
	Monitors	
	Computing Accessories	
	Conferencing equipment	
	** Accessories/Peripherals	
Middle Atlantic	Racks, Cabinets & Cable Management	
	Furniture	

	Signal Distribution	
	**Accessories/Peripherals	
Miller Millworks	Furniture	
	**Accessories/Peripherals	
Newline	Interactive Displays	
	Mounts/Carts/Accessories	
	**Accessories/Peripherals	
Panasonic	Displays/Television	
	Audio Equipment	
	Microphones	
	Cameras	
	Direct View LED displays	
	Large Projection: 3 CHIP DLP	
	Installation Projection: 1 CHIP DLP	
	Classroom Conference room: 3 CHIP LCD Projection	
	**Accessories/Peripherals	
Peerless	Mounting Hardware	
	**Accessories/Peripherals	
Planar	Video Wall	
	Displays/Television	
	**Accessories/Peripherals	
Prowise	Interactive Displays	
	**Accessories/Peripherals	
PTZOptics	Cameras	
	Camera Accessories	
	**Accessories/Peripherals	
Rode	Microphones	
	**Accessories/Peripherals	
QSC	Control System	

	Audio Equipment/Processors	
	Switchers	
	Signal Distribution	
	Touch Panels	
	Conferencing equipment	
	Monitoring Software	
	Cameras	
	Network Switches	
	**Accessories/Peripherals	
RDL	Audio Equipment	
	**Accessories/Peripherals	
Samsung	Displays/Television	
	Monitors	
	Video Wall	
	Interactive Displays	
	**Accessories/Peripherals	
Sanus	Mounting Hardware	
	**Accessories/Peripherals	
Sennheiser	Microphones	
	Audio Equipment	
	**Accessories/Peripherals	
Sharp/NEC	Displays/Television	
	Projectors	
	Video Wall	
	Interactive Displays	
	**Accessories/Peripherals	
Shure	Microphones	
	Audio Equipment	
	**Accessories/Peripherals	
Sonic Shock Corporation	Security	
	**Accessories/Peripherals	

Sony	Displays/Television	
	Projectors	
	Video Wall	
	Cameras - PTZ Cameras	
	Cameras - Broadcast Cameras	
	**Accessories/Peripherals	
Sound Control Technologies	Signal Distribution	
	**Accessories/Peripherals	
Southwire	All	
	**Accessories/Peripherals	
Spectrum Industries	Furniture	
	**Accessories/Peripherals	
T1V	Wireless Content sharing	
	**Accessories/Peripherals	
Tripplite	Power	
	Signal Distribution	
	Racks, Cabinets & Cable Management	
	**Accessories/Peripherals	
Vaddio	Cameras	
	Signal Distribution	
	**Accessories/Peripherals	
Viewsonic	Displays/Television	
	Projectors	
	Monitors	
	**Accessories/Peripherals	
Visionary Solutions	All	
	**Accessories/Peripherals	
Wacom	All	

	** Accessories/Peripherals	
West Penn Wire	Cable/Connectors	
	** Accessories/Peripherals	
Wolfvision	Document Cameras	
	Wireless Content sharing	
	** Accessories/Peripherals	
Yamaha UC	Microphones	
	Audio Equipment	
	** Accessories/Peripherals	
Yealink	All	
	** Accessories/Peripherals	